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**Solomon 6.0 Inventory&Order Processing
MB4-219**

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Question: 1

Which of the following is a feature of Kitting in the Inventory module?

- A - KITS CAN BE STOCK OR NON-STOCK INVENTORY ITEMS
- B - STOCK KITS CAN BE ASSEMBLED AND DISASSEMBLED
- C - NON-STOCK KITS CAN BE ASSEMBLED AND DISASSEMBLED
- D - NON-STOCK ITEMS CAN BE COMPONENTS OF A STOCK KIT

Answer: A, D

Question: 2

Which inventory valuation method is used for items that receive a cost at the time of sale?

- A - User-Specified Cost
- B - Average Cost
- C - Standard Cost
- D - FIFO

Answer: A

Question: 3

A customer has run the Update Standard Costs from Pending process to revalue the inventory based on the new standard cost values. Which of the following Inventory screens can be used to view the batch that is created by this process?

- A - Issues
- B - Receipts
- C - Adjustments
- D - Standard Cost Preview

Answer: C

Question: 4

When the Tag Controlled Physical Inventories field is not checked in the Inventory Setup screen, which of the following applies?

- A - Tag numbers are sequentially assigned by the system to each item to be counted.
- B - The tag number starts at the number one each time a physical inventory is performed.
- C - The tag number is a controlled number that must be unique for all tags on all physical inventories.
- D - All physical inventory functions are disabled in the Inventory module.

Answer: A, B

Question: 5

Which screen and module is used to define the length and number of segments of the Inventory ID?

- A - The Flexkey Table Maintenance screen in the Shared Information module
- B - The Flexkey Definition screen in the Shared Information module
- C - The Inventory Setup screen in the Inventory module
- D - The Flexkey Definition screen in the Inventory module

Answer: B

Question: 6

When a return of a stock kit is processed, how are inventory quantities affected?

- A - The quantities of the kit component items are increased based on the definition of the kit at the time the kit was assembled
- B - The quantities of the kit component items are increased based on the definition of the kit at the time the return of the kit is processed
- C - Since a return of kit items is not allowed in the Inventory module of Solomon, inventory quantities are not affected
- D - The quantities for the kit inventory item are increased, the return has no effect on any of the component item quantities or costs.

Answer: D

Question: 7

Unit Conversions can be set up and used for which of the following?

- A - Specific inventory item
- B - Specific product class
- C - Global - All inventory items
- D - Specific product line

Answer: A, B, C

Question: 8

When using the Issues screen in the Inventory module, which line types create a customer invoice in the Accounts Receivable module?

- A - Invoice
- B - Issue
- C - Return
- D - The Issues screen cannot be used to update customer balances

Answer: D

Question: 9

A client has determined that inventory data entry personnel are frequently making errors resulting from the clerks being confused and overwhelmed by the information in the account and subaccount possible values windows. Which is the best method to reduce these errors?

- A - Implement policies that require all new inventory data entry clerks to be trained on the meaning and use of General Ledger account numbers.
- B - Only allow management level personnel to create inventory transactions that might require an account code other than the default accounts.
- C - Set up reason codes with the appropriate General Ledger accounts.
- D - Set up the access rights on the chart of accounts so that inventory clerks can only see the accounts that are applicable to their job.

Answer: C

Question: 10

Which of the following screens in the Inventory module is used to perform a two-step transfer?

- A - Transfers and Adjustments
- B - Transfers and Receipts
- C - Transfers and Issues
- D - Issue and Receipts

Answer: B

Question: 11

A client is using the Inventory and the Order Management modules. What types of documents can the client enter directly into the Inventory Issues screen?

- A - Issue
- B - Invoice
- C - Debit Memo
- D - Return

Answer: A, D

Question: 12

Which of the following inventory item valuation methods require a receipt number to be entered when adjustments are made in the Adjustments screen in the Inventory module?

- A - FIFO
- B - Average
- C - LIFO
- D - User-Specified

Answer: A, C

Question: 13

Which inventory valuation method does 'not' require the entry of the item's cost when entering a Receipt?

- A - LIFO
- B - Average Cost
- C - FIFO
- D - Standard Cost

Answer: D

Question: 14

Which functions can be performed in the Kit Assembly screen of the Inventory module?

- A - Assemble Stock Kits
- B - If the Allow Non-Component Assembly field in IN Setup is checked, items not originally a component of the kit can be added to the kit.
- C - If the Verify Quantity field in the Inventory Item screen for the Kit is checked, items not originally a component of the kit can be added to a kit.
- D - Assemble Non-stock Kits

Answer: A, B

Question: 15

Which of the following are reasons for setting up Unit Conversions in the Inventory module?

- A - At least one unit conversion is required.
- B - Inventory items are purchased in units of measure that are different from the stocking unit
- C - There are multiple physical storage sites for storing inventory items
- D - Inventory items are sold in units of measure that are different from the stocking unit

Answer: A, B, D

Question: 16

Which functions can be performed when multiple inventory sites have been set up?

- A - Inventory items can be stored in multiple sites
- B - Inventory items can be transferred between sites
- C - Inventory items can be sold to customers from different sites
- D - Physical attributes can be defined and associated with each site

Answer: A, B, C

Question: 17

When the Update GL for All Inventory Transactions field is checked in the Inventory Setup screen, which of the following applies?

- A - Only transactions created in the Issues and Receipts screens update the General Ledger
- B - Transactions created in the Adjustments screen update the General Ledger
- C - Transactions created in the Receipts screen update the General Ledger
- D - Transactions created in the Issues screen update the General Ledger

Answer: B, C, D

Question: 18

Which inventory valuation method is used to maintain cost layers for items based on receipt date?

- A. Specific Identification
- B - Average Cost
- C - FIFO
- D - User-Specified Cost

Answer: C

Question: 19

Which feature in the Inventory module can be used to associate characteristics to inventory items for searching purposes?

- A - Physical Attributes
- B - Physical Cycles
- C - Product Classes
- D - ABC Codes

Answer: A

Question: 20

Which of the following inventory valuation methods is not supported by the Solomon Inventory module?

- A - Average
- B - FIFO

- C - LIFO
- D - Justin Time

Answer: D

Question: 21

A company needs the ability to perform a partial physical count on a group of items that are not based on the cost or sales activity of the inventory items. Which of the physical inventory fields on the Physical Cycle tab in the Inventory Items screen can be used to meet the needs of this client?

- A - Movement Class
- B - Cycle ID
- C - ABC Code
- D - Product Class

Answer: B

Question: 22

A company receives goods to a particular location for the purpose of inspection before the items can be sold. When the goods pass inspection they are moved to another location. The inspection site has Qty Available "unchecked", how should the Sales Allowed field be set?

- A - Check No Sales Allowed for the inventory site
- B - Check No Sales Allowed for the warehouse bin location
- C - Check No Sales Allowed for the product class
- D - Check No Sales Allowed for the product line

Answer: B

Question: 23

The Release IN Batches screen in the Inventory module only displays batches that have which of the following statuses?

- A - Hold
- B - Balanced
- C - Unposted
- D - Partially Released

Answer: B, D

Question: 24

Which feature in the Inventory module can be used to set up the part numbers of the manufacturers to streamline the entry of Purchase Orders and Sales Orders?

- A - Item Cross Reference
- B - Product Classes
- C - Reason Codes
- D - Product Class Cross Reference

Answer: A

Question: 25

When cost of goods sold is calculated for the sale of average cost items, at which level of detail is the average cost found?

- A - Inventory Item
- B - Inventory Site
- C - Warehouse Bin Location
- D - The value in the Cost of Goods Sold Subaccount Source field in the IN Setup screen

Answer: B

Question: 26

A company wants sales prices on invoices to be whole dollar amounts. The Stock Base Price in the Inventory Items screen is set to whole dollar amounts. Which Disc Method options in the Sale Price screen will result in prices being calculated with non-zero amounts to the right of the decimal point?

- A - Flat Price
- B - Percent Discount
- C - Price Markup
- D - Percent Markup

Answer: B, D

Question: 27

Which of the following screens in the Order Management module cannot be used if the Inventory module is installed?

- A - Non-Stock Item
- B - Item GL Classes
- C - Item Price Classes
- D - Chain Discounts

Answer: A

Question: 28

Which of the following can be handled by the Wildcard functionality' in Order Types for the accounts that will be used for posting in the General Ledger module, assuming a 4 character account and a 2 segment subaccount?

- A - The exact same account and subaccounts should be used for all the posting required.
- B - The sales account/subaccount should be based on the customer placing the order, but the COGS account/subaccount should be based on the item being sold.
- C - All the subaccounts should have the first segment value based on the customer placing the order and the second segment on the miscellaneous charges.
- D - The first 2 characters of the sales account should be based on the customer placing the order and the last 2 characters on the item.

Answer: A, B

Question: 29

How many different shipping addresses can be set up for a single customer?

- A - If Order Management is installed, then the customer can only have one shipping address.
- B - A customer can have an unlimited number of shipping addresses.
- C - Each customer can have a maximum of one shipping address for each sales territory that has been set up.
- D - Each customer can have a maximum of one shipping address for each ship via code that has been set up.

Answer: B

Question: 30

Which of the following freight terms can be set up to calculate the customer freight charge automatically?

- A - Calculate freight cost based on a percentage of the actual freight costs.
- B - Calculate freight cost based on a percentage of the invoice amount.
- C - Calculate freight costs based on the distance between the site the inventory is being shipped from and ship-to address on the order.
- D - Calculate the freight cost as a flat dollar amount for an order.

Answer: A, B, D

Question: 31

What pricing feature is designed specifically to handle the following example: take 10% off of the base price, then an additional 5% off the discounted price?

- A - Percent Discount
- B - Flat Price Discount
- C - Promotional Discount
- D - Chain Discount

Answer: D

Question: 32

Which of the following discounting methods in the Order Management module allow you to set up and apply multiple or more than one discount to a line item on a sales order?

- A - Sales Price Discounts
- B - Trade Discounts
- C - Chain Discounts
- D - Sales Price Revision Discounts

Answer: C

Question: 33

Which of the following predefined order types have no effect on inventory balances?

- A - Invoice
- B - Credit Memo
- C - Quote
- D - Sales Order

Answer: B, C

Question: 34

If a sales price plan has a Disc Method of Percent Discount, which field in the Inventory Items screen is used as the starting price before applying the discount?

- A - Last Price
- B - Stock Base Price
- C - Average Price
- D - List Price

Answer: B

Question: 35

Which pre-defined order type is used for processing direct billing, recording sales "after the fact" and recording orders for items that have already been shipped to the customer but not recorded in Solomon?

- A - Sales Order
- B - Invoice
- C - Will Call
- D - Debit Memo

Answer: B

Question: 36

Which of the following steps in an Order Type are only performed by Process Manager?

- A - Release for Receiving
- B - Close Order
- C - Confirm Shipment
- D - Update Shipper

Answer: B, D

Question: 37

Which order type has the following behavior: the order does not update Accounts Receivable and has no impact on Inventory?

- A - Sales Order
- B - Credit Memo
- C - Invoice
- D - Blanket Order

Answer: D

Question: 38

Sales prices that have been set up are used in which screen to determine regular and best prices as well as calculating different pricing scenarios when entering orders?

- A - Salespeople
- B - Shipment Schedule
- C - Availability
- D - Price Negotiator

Answer: D

Question: 39

Which of the following pre-defined Order Types do not require a Customer ID?

- A - Sales Order
- B - Quote (Q)
- C - Non-Order Shipment (SHIP)
- D - Warehouse Transfer (TR)

Answer: B, C, D

Question: 40

What are the possible methods that can be selected in Order Management Setup for defaulting the Inventory Site ID during data entry?

- A - Customer Ship-to Address
- B - Inventory Setup
- C - Item
- D - User

Answer: A, C, D

Question: 41

When completing the Order Management Setup screen, you have the option to have the site and salesperson default into screens from several different places. Which of the following cannot be used as a source for default values for both the site and salesperson?

- A - User
- B - Customer Ship-to Address
- C - (Inventory) Item
- D - Customer Class

Answer: C, D

Question: 42

Order Management has the ability to handle many different pricing scenarios without having to make any customizations to the system. Which of the following pricing scenarios are calculated automatically by the system?

- A - The ability to have different pricing plans for customers, groups of customers, inventory items and groups of inventory items.
- B - The ability to calculate a discounted price for a line item based on the quantities ordered for the individual line item.
- C - The ability to calculate a discount for the whole order based on the total quantity ordered for all line items on the sales order.
- D - The ability to allow line item discount pricing but not allow the discounted price to be below a predetermined gross profit minimum for the item.

Answer: A, B, D

Question: 43

Order Management users can have certain pieces of information default into fields during data entry based solely on their User ID in Solomon. Which of the following can be associated with a Solomon user?

- A - Customer ID
- B - Salesperson ID(s)
- C - Site ID
- D - Ship Via ID

Answer: B, C

Question: 44

What industry type was the Order Management module designed to match processing and workflow needs of most closely without any customizations?

- A - Service
- B - Wholesale distributors
- C - Heavy manufacturing
- D - Retail

Answer: B

Question: 45

What information can default into the Sales Order or Shippers screens based on the customer ship-to address selected for the document?

- A - Site ID
- B - Ship Via ID
- C - Buyer ID
- D - Certification ID

Answer: A, B

Question: 46

Which screen in the Order Management is used to add freight charges to a shipper if the freight charges are based on a percent of freight cost?

- A - Shippers
- B - Sales Orders
- C - Shipment Confirmation
- D - Manifest Entry

Answer: D

Question: 47

Which fields in the Order Management Setup screen can have an effect on when a shipper is created by the Process Manager?

- A - Picking Time (days)
- B - Delay Shipper Creation (minutes)
- C - AM/PM Cutoff Time
- D - Delay Shipper Update (minutes)

Answer: A, B, C

Question: 48

When pressing the F3 key on the Order Type field, the Counter Sale order type does not appear in the list. What is the proper procedure to create Counter Sale orders?

- A - Make sure that the data entry clerk's User ID has been granted rights to the Counter Sale order type.
- B - Make sure that the Counter Sale order type has been associated with at least one customer.
- C - Counter Sale orders cannot be created in the Sales Order screen; the Shippers screen must be used to create orders of this type.
- D - Make sure the Active field in the Order Types screen for the Counter Sale order type is checked.

Answer: C, D

Question: 49

What is the function of the Behavior field in the Order Types screen?

- A - Defines work flow of an order type
- B - Identify when credit limit checking should be performed and what should happen to a document when a customer fails the credit check.
- C - Defines what effect an order type will have on other the other Solomon modules.
- D - This setting is for informational purposes only. It is included on the Order Types report to further explain the order type.

Answer: C

Question: 50

Which of the following screens can be used to enter customer payment amounts in the Order Management module?

- A - Shippers
- B - Sales Order
- C - Shipment Schedule
- D - Manifest Entry

Answer: A

Question: 51

Which of the following screens or processes are modified when the Orders to Purchase module is installed?

- A - Purchase Orders
- B - Receipt/Invoice Entry
- C - Sales Orders
- D - Process Manager

Answer: C, D

Question: 52

Which steps are necessary for an Order Type to have the Order to Purchase functionality?

- A - Generate PO needed
- B - Generate SO needed
- C - Auto Advance to Sales Order
- D - Auto Advance to Invoice

Answer: A, D

Question: 53

Which of the following screens allow the user to confirm a shipper?

- A - Sales Order Entry
- B - Shippers
- C - Shipment Confirmation
- D - Manifest Entry

Answer: B, C, D

Question: 54

A client has set up inventory sites for their warehouses in New York, Houston, Chicago, and San

Diego. When a customer places an order, the client wants the inventory site for the warehouse closest to the ship to location to be used as the default site during data entry. Which of the following steps will facilitate this scenario?

- A - Set the Method for defaulting the Site ID field in Order Management Setup screen to Customer Ship-to Address.
- B - Ensure that the state codes are properly populated for all customer shipping address records.
- C - Ensure that every state code is associated with one and only one site in the Site State/Province Xref.
- D - Ensure that every customer shipping address has the correct ID of the inventory site in the Site ID field.

Answer: A, D

Question: 55

If Drop Ship is selected on a sales order and the system automatically generates a purchase order using the Order to Purchase functionality, any freight amounts that are billed to the customer are calculated and placed in which field on the shipper document?

- A - Shipping & Handling
- B - Premium Freight
- C - Misc Charges
- D - Freight Cost

Answer: B

Question: 56

Which of the following is an option for the Auto PO Policy field?

- A - Auto PO Always
- B - None
- C - Auto PO if Drop Ship
- D - Auto PO If No Inventory

Answer: A, B, D

Question: 57

Under what conditions is the PO field on a sales order required to be populated?

- A - When a drop ship sales order is associated with a drop ship purchase order in the Purchasing module.
- B - When a PO is being assigned to fill back order quantities for items on the sales order, for which there is insufficient quantity on hand.
- C - When the PO Required field is checked in the Customer Maintenance screen for the specific customer.
- D - When the amount of the order is greater than the PO Required Amount specified in the Customer Contacts screen for the particular buyer.

Answer: C, D

Question: 58

Which other modules are required in order to use the Order to Purchase module?

- A - Inventory
- B - Order Management

- C - Inventory Replenishment
- D - Purchasing

Answer: A, B, D

Question: 59

With regard to the Customer Priority Scheduling (CPS) option, which of the following is a valid configuration?

- A - Work Order module is installed and CPS is on.
- B - Work Order module is installed and CPS is off.
- C - Work Order module is not installed and CPS is on.
- D - Work Order module is not installed and CPS is off.

Answer: B, C, D

Question: 60

The company uses the second segment of the subaccount to identify geographic regions. The company wants to have the revenue booked to the region associated with the address where the material is being delivered. Which is the best method to accomplish this scenario?

- A - Ensure that subaccounts with the appropriate region code are assigned to the sales subaccount for all customer shipping addresses and use the &SH wildcard code in the 2nd segment of the sales subaccount for all order types.
- B - Ensure that subaccounts with the appropriate region code are assigned to the sales subaccount for salespeople. Use the &SP wildcard code in the 2nd segment of the sales subaccount for all order types.
- C - Activate the Require Sales Region Code option in Order Management Setup screen and use the &SR wildcard code in the 2nd segment of the sales subaccount for all order types.
- D - Ensure that subaccount descriptions include the state. Leave the default sales subaccount in Order Management Setup screen blank to force order entry clerks to select a subaccount from the F3 lookup when entering an item.

Answer: A

Question: 61

An Order Type has a Print Invoice step as the last step in the Order Type. Which of the following will cause the issue where the invoice never prints automatically?

- A - The Print Invoice step has the Hold on Credit Failure field set to true and all of the customers are over their credit limits.
- B - The Print Invoice step has the Status field set to Bypass.
- C - The Print Invoice step has the Status field set to Optional and Invoke Automatically is not checked
- D - All the customer records have their Do Not Mail Invoice field set to False.

Answer: B, C

Question: 62

The Order Released field in the Sales Order screen is used to perform which of the following?

- A - This field can be used to force an immediate release of any sales order for further processing.
- B - For order types with the Manual Release Required field checked, this field must be checked to release the order for further processing.
- C - After an order is released, this field can be unchecked to unrelease the order.

D - This field is for informational purposes only.

Answer: B

Question: 63

The Order to Purchase module is designed to improve the integration between which of the following modules?

- A - Order Management and Inventory
- B - Accounts Payable and Purchasing
- C - Order Management and Purchasing
- D - Purchasing and Inventory

Answer: C

Question: 64

When entering a sales order using the OU order type, which of the screens or subscreens can be accessed to allow you to set values for the Auto Create PO and PO Vendor ID fields?

- A - Shipment Schedules
- B - Inventory Item Lookup
- C - Sales Orders
- D - Availability

Answer: A, C

Question: 65

Discounts are not being calculated automatically because the user is entering multiple lines with the same inventory item on a single order for shipping purposes. Which procedure best solves the problem?

- A - Do not split items across multiple lines and leave the Site ID field on the order lines blank.
- B - Manually calculate the discount amount and use the Whole Order Discount Pct field on the Totals tab of the sales order.
- C - Use a single line item for the full quantity of each item, and use the Shipment Schedule screen to identify the multiple sites from which material should be issued.
- D - Use a single line item for the full quantity on each item identifying the primary issue site. Then enter inventory adjustments to correct resulting negative inventory.

Answer: C

Question: 66

A sale is made by one salesperson, but the customer is normally serviced by another salesperson. In these situations, the salesperson making the sale is given a 5% commission on the sale and the primary salesperson is given a 10% commission. How is the sales order entered?

- A - Enter two sales orders. On one order, assign the selling salesperson with a 5% commission rate. On the other order, assign the primary salesperson with a 10% commission rate.
- B - Enter two line items on one sale order. On one line, assign the selling salesperson with a 5% commission rate. On the other line, assign the primary salesperson with a 10% commission rate.
- C - Enter both Salesperson ID's and their commission rates into the Salesperson ID field of the line item with the following format (Selling - 5%, Primary - 10%).
- D - Use the Salespeople Button on the Line Item tab to access the Salesperson screen. Enter the

two Salesperson ID's and their commission rates into the grid.

Answer: D

Question: 67

Which of the following order types can only begin in the Shippers screen and cannot be created in the Sales Order screen?

- A - Counter Sales
- B - Invoice
- C - Kit Assembly
- D - Warehouse Transfers

Answer: A

Question: 68

A client has a guaranteed 3 day delivery policy for orders placed before 2:00 p.m... All orders placed on or after 2:00 p.m. will be delivered within 3 business days of the next business day. How do you implement this policy?

- A - Change the Request and Promised date on all sales order line Items to comply with this policy.
- B - Change the Business date on the File menu to 3 days in advance of the actual calendar day. At noon each day, the clerks should advance this value one more day.
- C - Set the default value for the Standard Delivery Policy field on the Sales Order screen to 3 and the Delivery Policy Cutoff time field on the Sales Order screen to 14:00.
- D - Set the AM/PM Cutoff Time to 14:00, set the Before Cutoff Time Days to 3, and set the After Cutoff Time Days to 4 in the OM Setup screen..

Answer: D

Question: 69

Which of the following are features of the Price Negotiator screen in the Sales Order screen?

- A - The ability to display pricing history for the current customer and inventory item.
- B - The ability to request that Solomon automatically determine the best price from all possible pricing plans.
- C - The ability to request that Solomon calculate a quantity discount for the total number of an item when the same item is on more than one line.
- D - The ability to request that Solomon automatically calculate a price based on percent markup from cost.

Answer: A, B, D

Question: 70

Which of the following are valid Site ID default options in the Order Management Setup screen?

- A - Customer Ship-to Address
- B - Inventory Item
- C - User
- D - Salesperson

Answer: A, B, C

Question: 71

Which of the following reports can be printed directly from the Shippers screen?

- A - Order Confirmation
- B - Quote
- C - Packing Slip
- D - Invoice

Answer: C, D

Question: 72

How is a new sales order created from a blanket order?

- A - After selecting the blanket order to use and the new order is released, a new sales order is created from the blanket order.
- B - When creating a new order, select the blanket order number you wish to use in the Original Order Number field.
- C - After starting a new order, click the Duplicate Order button and select the blanket order you wish to use.
- D - Use the Copy and Paste function to copy the blanket order information to a new sales order.

Answer: C

Question: 73

When creating a new order type with the Orders to Purchase functionality, what must be set to ensure that the Order Type processes correctly?

- A - Behavior field set to Sales Order.
- B - Include a step called Generate PO needed.
- C - Ship-to Type field set to Customer.
- D - Include a step called Auto Advance to Invoice.

Answer: A, B, D

Question: 74

Which of the following happens when using the Order to Purchase functionality and the Auto Drop Ship field in the Inventory Items screen is checked?

- A - Always create a drop shipment purchase order for the line item.
- B - This field is ignored on a sales order line if there is enough inventory available and the Auto PO Policy is set to Auto PO If No Inventory.
- C - When a purchase order is created, the purchase order has a PO Type of Regular Order.
- D - When a purchase order is created, the purchase order has a PO Type of Drop Ship.

Answer: B, C

Question: 75

Which of the following occurs when the Order to Purchase module is installed?

- A - The Order to Purchase screen and report options are added to Solomon menus.
- B - The Order to Purchase Setup screen is populated with default values from the OM Setup screen.
- C - A new order type is added to the Order Types screen in the Order Management module.
- D - All open sales orders are cancelled after a purchase orders is created for each sales order.

Answer: C

Question: 76

Which of the following are valid allocation methods for landed costs?

- A - By weight
- B - By cost
- C - By product class
- D - By quantity

Answer: A, B, D

Question: 77

Which receipt types can be entered in the Receipt/Invoice Entry screen?

- A - Voucher
- B - Receipt
- C - Returns
- D - Cancelled

Answer: B, C

Question: 78

Which of the following steps have to be performed in order to make a change to a purchase order?

- A - Since changes cannot be made to a saved purchase order, you must set the status to Cancelled and enter a new purchase order.
- B - If a receipt has been released against the purchase order, you must enter a new purchase order.
- C - If a change needs to be made to a purchase order in a Completed status, change the status to Open Order or Purchase Order.
- D - If the status of the purchase order is Purchase Order or Open Order, the status must be changed to Completed before any changes can be made.

Answer: C

Question: 79

If a client needs the functionality in the Landed Cost module, what other modules need to be implemented?

- A - Accounts Payable
- B - Purchasing
- C - Inventory
- D - Order Management

Answer: A, B, C

Question: 80

Receipts can be entered in the Receipt/Invoice Entry screen for purchase orders that have which of the following statuses?

- A - Quote
- B - Completed
- C - Open Order
- D - Purchase Order

Answer: C, D

Question: 81

Which cost layer is affected by a return of LIFO inventory item?

- A - The most recent cost layer for the given site.
- B - The original receipt number and receipt date of the cost layer for the items specified by the user.
- C - The Last Cost value for all returns is used.
- D - The oldest cost layer for the given site.

Answer: B

Question: 82

The manufacturing division has placed a request to purchase 10,000 WIDGETS over the next twelve months with delivery of these WIDGETS on an as-needed basis. Given the following options, how would you suggest the Purchasing department handle this situation?

- A - Create a quote type purchase order for the initial request, then use the Copy and Paste functionality to create Regular orders as quantities are requested.
- B - Create a blanket order for the full 10,000 WIDGETS, as quantities are requested, change the quantity on the blanket order and print change orders.
- C - Create a blanket order for the full 10,000 WIDGETS, as quantities are requested. create regular orders that reference the blanket order.
- D - Create a regular order for 0 quantity or WIDGETS, as quantities are requested, change the quantity on the regular order and print change orders.

Answer: C

Question: 83

For which purchase order types can receipts can be entered in the Receipt/Invoice Entry screen?

- A - Quote
- B - Drop Ship
- C - Regular Order
- D - Blanket Order

Answer: C

Question: 84

Which of the following causes a purchase price variance to be calculated automatically?

- A - When a receipt batch is released that has a standard cost valuation item and the receipt cost is different than the item standard cost.
- B - When a receipt batch is released that has a standard cost valuation item and the receipt cost is different than the item average cost.
- C - When a voucher is created from a purchase order receipt, and the cost entered is different than the cost entered for the same item on the receipt.
- D - When a voucher is created from a purchase order receipt, and the quantity entered is different than the quantity entered for the same item on the receipt.

Answer: A, C

Question: 85

Assuming normal systems operation, when releasing an AP batch that includes documents that

have landed costs associated with line items, which of the following are possible scenarios?

- A - The AP batch release could be successful but the landed cost processing could fail.
- B - The AP batch release could fail but the landed cost processing could be successful.
- C - The AP batch release could be successful and the landed cost processing could succeed.
- D - The AP batch release could be successful but the landed cost process could fail, which automatically creates an AP debit adjustment.

Answer: A, C

Question: 86

In which of the following screens can you set a default value for the landed cost clearing account and subaccount to be used for booking landed cost entries?

- A - IN Setup
- B - Inventory Items
- C - Landed Cost Codes
- D - Reason Codes

Answer: C, D

Question: 87

Vouchers created from purchase order receipts can be edited in which of the following screens?

- A - Receipt/Invoice Entry
- B - Voucher and Adjustment Entry
- C - PO Receipt Inquiry
- D - Journal Transaction

Answer: B

Question: 88

If the General Ledger, Accounts Payable, Accounts Receivable, Inventory and Purchasing modules are set up, which general ledger accounts are updated when a Receipt/Invoice Entry batch that contains Goods for Inventory line items is released and posted?

- A - General ledger balances are only updated as a result of the AP batches created from the PO receipts.
- B - The AP Accrual account from the PO Setup screen is credited.
- C - The Inventory Account from the Inventory Sites screen is debited.
- D - The Inventory Account from the PO Setup screen is debited

Answer: B, C

Question: 89

A customer determines that no further receipts of material against some open purchase orders are expected. Which action will not show outstanding quantities in the Quantity on Purchase Orders field for the inventory items, but retains the original history of the quantities actually ordered?

- A - Record receipts for the remaining items, uncheck the Reopen Closed Purchase Orders on Returns field, then enter returns for the same amounts.
- B - Activate Initialize Mode and set the Qty Remaining fields in the Receipt and Voucher Amounts screen on the purchase orders to zero.
- C - Retrieve the purchase orders in the Purchase Orders screen and change the status from

Open Order to Completed or Cancelled.

D - In the Purchase Orders screen, change the quantity fields on each line item to exactly match the actual quantity received.

Answer: C

Question: 90

Landed costs can be allocated to line items with which of the following Receipt For types in the Receipt/Invoice Entry screen?

- A - Goods for Inventory
- B - Non-Inventory Goods
- C - Freight Charges
- D - Goods for Sales Order

Answer: A, B, D

Question: 91

What is the value of the Purchase Order's status field for orders that are completed that prints on many reports and displays in the F3 or possible value lookup windows?

- A - COMP
- B - C
- C - D
- D - M

Answer: D

Question: 92

Which of the following is a function of the Period Closed field on the Purchase Order screen?

- A - This field indicates the fiscal period in which the purchase order is automatically set to Cancelled during the Delete Detail process.
- B - For the purchase orders where this field is less than or equal to the period being closed and the status is Open Order, the closing process sets the status to Cancelled.
- C - This field indicates that no more receipts against the purchase order are expected and the period when the status was set to Completed.
- D - This field is populated if the user manually sets the purchase order to Completed and saves the change.

Answer: C, D

Question: 93

When entering landed costs in the Landed Cost Allocation Entry screen accessed from the Voucher and Adjustments screen, only landed costs codes with which Application Methods can be used?

- A - Both
- B - Cost
- C - Quantity
- D - Voucher

Answer: A, D

Question: 94

When is the status of a blanket order automatically set to Completed (M)?

- A - Receipts totaling the full amount of all line items on the blanket order have been released.
- B - Once the sum of the quantities on all regular orders created from the blanket order equals or exceeds the quantities on all the corresponding line items on the blanket order.
- C - The purchase order is set to Completed as part of the delete detail process if the promise date on all the items is less than the current date.
- D - When the Purchasing module is closed for the year, all standard orders that are not in an Open Order status are automatically set to Completed.

Answer: B

Question: 95

When booking landed costs in Solomon, which inventory valuation methods can result in the creation of an adjustment batch in Inventory.

- A - Average
- B - User Specified
- C - LIFO
- D - Standard

Answer: A, C

Question: 96

When landed costs are entered on a purchase order receipt, which items on the document are landed costs applied against?

- A - None, landed costs can only be entered in the Voucher and Adjustment entry screen.
- B - Only the items for which the user specifically associates with the landed costs.
- C - Landed costs are allocated to all items on the Receipt/Invoice Entry document.
- D - Landed costs are allocated to all items on the receipt with a Receipt For type of Goods for Inventory, Goods for Sales Order, Non-Inventory Goods, or Goods for Project.

Answer: D

Question: 97

When is the status of a standard order automatically set to Completed (M)?

- A - Receipts totaling the full amount of all line items on the standard order have been released.
- B - Once the sum of the quantities on all regular orders created from the standard order equals or exceeds the quantities on all the corresponding line items on the standard order.
- C - When the Purchasing module is closed for the year, all regular orders that are not in an Open Order status are automatically set to Completed.
- D - Solomon never automatically sets standard orders to Completed.

Answer: D

Question: 98

When is the status of a regular purchase order set to Completed (M)?

- A. Receipts totaling the full amount of all line items on the purchase order have been released.
- B. During the delete detail process, if the promise date on all the items is less than the current business date.
- C. When the Purchasing module is closed for the year, all regular orders that are not in an Open Order status are automatically set to Completed.
- D. Total receipts for all line items on the purchase order fulfill the Receipt Qty Mm % setting and

the Receipt Acceptance Action is either Accept Quantity and No Warning or Accept Quantity and Warning.

Answer: A, D

Question: 99

If a landed cost is associated with a voucher line that has a LIFO inventory item, and the quantity remaining in inventory for the item is less than the receipt quantity, then how are GL accounts and inventory affected by the landed cost entries?

- A - No accounts are affected and there is no affect on inventory.
- B - An inventory adjustment is created to revalue inventory for the items still in inventory, the landed cost variance account is debited and the landed cost clearing account is credited for the other items.
- C - The inventory account is debited for the full amount of the landed cost and the landed cost expense account is credited, no inventory adjustments are created.
- D - No affect on the General Ledger, but an inventory adjustment batch is created to increase the value of the remaining items to reflect the total landed costs.

Answer: B

Question: 100

When a voucher that has line items that originated from a PO receipt is released, by default, what general ledger accounts are affected by these line items?

- A - The AP account on the voucher is credited.
- B - The AP Accrual account defined in the PO Setup screen is debited.
- C - The Inventory Account defined for the item in IN Setup screen is debited.
- D - The AP Accrual account defined in the PO Setup screen is credited.

Answer: A, B

Question: 101

Which of the following inventory valuation methods is not supported by the Solomon Inventory module?

- A - Average
- B - FFO
- C - LIFO
- D - Just in Time

Answer: D

Question: 102

Which feature in the Inventory module can be used to associate characteristics to inventory items for searching purposes?

- A - Physical Attributes
- B - Physical Cycles
- C - Product Classes
- D - ABC Codes

Answer: A

Question: 103

Which screen and module is used to define the length and number of segments of the Inventory ID?

- A - The Flexkey Table Maintenance screen in the Shared Information module
- B - The Flexkey Definition screen in the Shared Information module
- C - The Inventory Setup screen in the Inventory module
- D - The Flexkey Definition screen in the Inventory module

Answer: B

Question: 104

Which feature in the Inventory module can be used to set up the part numbers of the manufacturers to streamline the entry of Purchase Orders and Sales Orders?

- A - Item Cross Reference
- B - Product Classes
- C - Reason Codes
- D - Product Class Cross Reference

Answer: A

Question: 105

Which of the following modules interact with the Inventory module?

- A - General Ledger
- B - Purchasing
- C - Cash Manager
- D - Project Controller

Answer: A, B, D

Question: 106

Which functions can be performed in the Transfers screen in the Inventory module?

- A - To transfer inventory quantities from one inventory site to another inventory site
- B - To transfer inventory quantities from one warehouse location to another warehouse location
- C - To transfer pending standard costs to current standard costs
- D - Building and assembling stock and non-stock kits

Answer: A, B

Question: 107

Which of the following can prevent a user from entering and releasing a transfer batch?

- A - Inventory is set up to not allow negative inventory and there is insufficient quantity for the item in the From Warehouse Bin Location
- B - The To Warehouse Bin Location has not been set up, and the Warehouse Bin Location Validation field in IN Setup is set to None
- C - The location to which the inventory is being transferred has the Receipts Allowed option set to No Receipts Allowed
- D - The To Warehouse Bin Location has not been set up, and the Warehouse Bin Location Validation field in IN Setup is set to Warning But Add to Table

Answer: A, C

Question: 108

When the Update GL for All Inventory Transactions field is checked in the Inventory Setup screen, which of the following applies?

- A - Only transactions created in the Issues and Receipts screens update the General Ledger
- B - Transactions created in the Adjustments screen update the General Ledger
- C - Transactions created in the Receipts screen update the General Ledger
- D - Transactions created in the Issues screen update the General Ledger

Answer: B, C, D

Question: 109

The Release IN Batches screen in the Inventory module only displays batches that have which of the following statuses?

- A - Hold
- B - Balanced
- C - Unposted
- D - Partially Released

Answer: B, D

Question: 110

A company needs the ability to perform a partial physical count on a group of items that are not based on the cost or sales activity of the inventory items. Which of the physical inventory fields on the Physical Cycle tab in the Inventory Items screen can be used to meet the needs of this client?

- A - Movement Class
- B - Cycle ID
- C - ABC Code
- D - Product Class

Answer: B

Question: 111

A user needs to enter a receipt of 10 widgets at \$12 each in the Receipts screen. Which scenarios require multiple receipt detail lines?

- A - The inventory item has a valuation method of user-specified cost
- B - The inventory item has as a valuation method of specific identification and all 10 widgets are not the same specific identification
- C - The inventory items need to be stocked into more than one warehouse bin location
- D - The inventory item has a valuation method of FIFO

Answer: B, C

Question: 112

Which of the following is a feature of Killing in the Inventory module?

- A - Kits can be stock or non-stock inventory items
- B - Stock kits can be assembled and disassembled
- C - Non-stock kits can be assembled and disassembled
- D - Non-stock items can be components of a stock kit

Answer: A, D

Question: 113

A customer has run the Update Standard Costs from Pending process to revalue the inventory based on the new standard cost values. Which of the following Inventory screens can be used to view the batch that is created by this process?

- A - Issues
- B - Receipts
- C - Adjustments
- D - Standard Cost Preview

Answer: C

Question: 114

When cost of goods sold is calculated for the sale of average cost items, at which level of detail is the average cost found?

- A - Inventory Item
- B - Inventory Site
- C - Warehouse Bin Location
- D - The value in the Cost of Goods Sold Subaccount Source field in the IN Setup screen

Answer: B

Question: 115

Which functions can be performed when multiple inventory sites have been set up?

- A - Inventory items can be stored in multiple sites
- B - Inventory items can be transferred between sites
- C - Inventory items can be sold to customers from different sites
- D - Physical attributes can be defined and associated with each site

Answer: A, B, C

Question: 116

A company receives goods to a particular location for the purpose of inspection before the items can be sold. When the goods pass inspection they are moved to another location. The inspection site has Qty Available "unchecked", how should the Sales Allowed field be set?

- A - Check No Sales Allowed for the inventory site
- B - Check No Sales Allowed for the warehouse bin location
- C - Check No Sales Allowed for the product class
- D - Check No Sales Allowed for the product line

Answer: B

Question: 117

Which of the following are reasons a client may activate the Customer Priority Scheduling feature in Solomon?

- A - The ability to reserve inventory items for higher priority customers is needed
- B - The ability to determine which orders receive product when an item is oversold is needed
- C - The client wants to include all work orders from the Work Order module in the inventory availability calculation
- D - The client wants to perform the quantity availability calculations manually

Answer: A, B

Question: 118

A client is using the Inventory and the Order Management modules. What types of documents can the client enter directly into the Inventory Issues screen?

- A - Issue
- B - Invoice
- C - Debit Memo
- D - Return

Answer: A, D

Question: 119

What is the maximum length and number of segments that can be defined for the Inventory ID?

- A - Length - 10, Number of Segments - 8
- B - Length - 25, Number of Segments - 4
- C - Length - 30, Number of Segments - 4
- D - Length - 30, Number of Segments - 8

Answer: C

Question: 120

When using the Issues screen in the Inventory module, which line types create a customer invoice in the Accounts Receivable module?

- A - Invoice
- B - Issue
- C - Return
- D - The Issues screen cannot be used to update customer balances

Answer: D

Question: 121

Which functions can be performed in the Kit Assembly screen of the Inventory module?

- A - Assemble Stock Kits
- B - If the Allow Non-Component Assembly field in IN Setup is checked, items not originally a component of the kit can be added to the kit.
- C - If the Verify Quantity field in the Inventory Item screen for the Kit is checked, items not originally a component of the kit can be added to a kit.
- D - Assemble Non-stock Kits

Answer: A, B

Question: 122

When a return of a stock kit is processed, how are inventory quantities affected?

- A - The quantities of the kit component items are increased based on the definition of the kit at the time the kit was assembled
- B - The quantities of the kit component items are increased based on the definition of the kit at the time the return of the kit is processed
- C - Since a return of kit items is not allowed in the Inventory module of Solomon, inventory quantities are not affected

D - The quantities for the kit inventory item are increased, the return has no effect on any of the component item quantities or costs.

Answer: D

Question: 123

Which inventory valuation method is used to maintain cost layers for items based on receipt date?

- A - Specific Identification
- B - Average Cost
- C - FIFO
- D - User-Specified Cost

Answer: C

Question: 124

What must be done to turn an inventory item into a kit?

- A - Open the Inventory Items screen and change the Kit Type field from blank to Kit
- B - Give the item at least one component in the Kits screen
- C - Create an assembly plan for the kit in the Assembly Plans screen
- D - Associate the Kit Inventory Class to the inventory item

Answer: B

Question: 125

Which of the following screens in the Inventory module is used to perform a two-step transfer?

- A - Transfers and Adjustments
- B - Transfers and Receipts
- C - Transfers and Issues
- D - Issue and Receipts

Answer: B

Question: 126

What information can default into the Sales Order or Shippers screens based on the customer ship-to address selected for the document?

- A - Site ID
- B - Ship Via ID
- C - Buyer ID
- D - Certification ID

Answer: A, B

Question: 127

What industry type was the Order Management module designed to match processing and workflow needs of most closely without any customizations?

- A - Service
- B - Wholesale distributors
- C - Heavy manufacturing
- D - Retail

Answer: B

Question: 128

Which of the following freight terms can be set up to calculate the customer freight charge automatically?

- A - Calculate freight cost based on a percentage of the actual freight costs.
- B - Calculate freight cost based on a percentage of the invoice amount.
- C - Calculate freight costs based on the distance between the site the inventory is being shipped from and ship-to address on the order.
- D - Calculate the freight cost as a flat dollar amount for an order.

Answer: A, B, D

Question: 129

What is the function of the Behavior field in the Order Types screen?

- A - Defines work flow of an order type
- B - Identify when credit limit checking should be performed and what should happen to a document when a customer fails the credit check.
- C - Defines what effect an order type will have on other the other Solomon modules.
- D - This setting is for informational purposes only. It is included on the Order Types report to further explain the order type.

Answer: C

Question: 130

If a shipper has been entered, and the quantity has been picked and packed for shipment, what factors could prevent the shipper from updating the customer balance for the sale in Accounts Receivable and reducing inventory quantities for the amount shipped in Inventory?

- A - The shipment has not been confirmed in Shipment Confirmation or in Shippers.
- B - The Sales Journal report has not been processed since the shipper was updated and released.
- C - There is not enough quantity available for the shipment.
- D - The invoice has not been printed.

Answer: A, B

Question: 131

Which of the following wildcards in the Order Types screen is used to default the sales account and subaccount from the Customer Maintenance screen?

- A - &CU
- B - &MI
- C - &IC
- D - &SH

Answer: A

Question: 132

In order to be able to use the Order Management module what other Solomon modules must be installed?

- A - Accounts Receivable

- B - General Ledger
- C - Inventory
- D - Purchasing

Answer: A, B

Question: 133

Order Management has the ability to handle many different pricing scenarios without having to make any customizations to the system. Which of the following pricing scenarios are calculated automatically by the system?

- A - The ability to have different pricing plans for customers, groups of customers, inventory items and groups of inventory items.
- B - The ability to calculate a discounted price for a line item based on the quantities ordered for the individual line item.
- C - The ability to calculate a discount for the whole order based on the total quantity ordered for all line items on the sales order.
- D - The ability to allow line item discount pricing but not allow the discounted price to be below a predetermined gross profit minimum for the item.

Answer: A, B, D

Question: 134

When pressing the F3 key on the Order Type field, the Counter Sale order type does not appear in the list. What is the proper procedure to create Counter Sale orders?

- A - Make sure that the data entry clerk's User ID has been granted rights to the Counter Sale order type.
- B - Make sure that the Counter Sale order type has been associated with at least one customer.
- C - Counter Sale orders cannot be created in the Sales Order screen; the Shippers screen must be used to create orders of this type.
- D - Make sure the Active field in the Order Types screen for the Counter Sale order type is checked.

Answer: C, D

Question: 135

Which screen in the Order Management is used to add freight charges to a shipper if the freight charges are based on a percent of freight cost?

- A - Shippers
- B - Sales Orders
- C - Shipment Confirmation
- D - Manifest Entry

Answer: D

Question: 136

Which of the following are items that are controlled by the Order Types setup in the Order Management module?

- A - Accounting interaction with the Accounts Receivable and the Inventory modules.
- B - How an order processes through its life cycle in the Order Management module.
- C - How many shippers can be created for a given order.
- D - Set General Ledger Account and Subaccount numbers to be used during processing.

Answer: A, B, D

Question: 137

A company wants sales prices on invoices to be whole dollar amounts. The Stock Base Price in the Inventory Items screen is set to whole dollar amounts. Which Disc Method options in the Sale Price screen will result in prices being calculated with non-zero amounts to the right of the decimal point?

- A - Flat Price
- B - Percent Discount
- C - Price Markup
- D - Percent Markup

Answer: B, D

Question: 138

Which of the following can be handled by the Wildcard functionality in Order Types for the accounts that will be used for posting in the General Ledger module, assuming a 4 character account and a 2 segment subaccount?

- A - The exact same account and subaccounts should be used for all the posting required.
- B - The sales account/subaccount should be based on the customer placing the order, but the COGS account/subaccount should be based on the item being sold.
- C - All the subaccounts should have the first segment value based on the customer placing the order and the second segment on the miscellaneous charges.
- D - The first 2 characters of the sales account should be based on the customer placing the order and the last 2 characters on the item.

Answer: A, B

Question: 139

Which of the following screens can be used to enter customer payment amounts in the Order Management module?

- A - Shippers
- B - Sales Order
- C - Shipment Schedule
- D - Manifest Entry

Answer: A

Question: 140

When completing the Order Management Setup screen, you have the option to have the site and salesperson default into screens from several different places. Which of the following cannot be used as a source for default values for both the site and salesperson?

- A - User
- B - Customer Ship-to Address
- C - (Inventory) Item
- D - Customer Class

Answer: C, D

Question: 141

Which fields in the Order Management Setup screen can have an effect on when a shipper is

created by the Process Manager?

- A - Picking Time (days)
- B - Delay Shipper Creation (minutes)
- C - AM/PM Cutoff Time
- D - Delay Ship per Update (minutes)

Answer: A, B, C

Question: 142

A client is not seeing the customer balances increase in Accounts Receivable, or the Quantity on Hand in Inventory decrease based on activity in Order Management. Which of the following scenarios could cause this to happen?

- A - The Update Accounts Receivable and Inventory step has been removed from the order types the client is using.
- B - The Sales Journal report has been generated, but the Release Batches Automatically field in Order Management Setup is not checked.
- C - The Realtime Inventory Update field in the Order Management Setup screen is not checked.
- D - The sales journal report has been generated but the Accounts Receivable and inventory batches have not been released.

Answer: B, D

Question: 143

Which of the following steps in an Order Type are only performed by Process Manager?

- A - Release for Receiving
- B - Close Order
- C - Confirm Shipment
- D - Update Shipper

Answer: B, D

Question: 144

A Freight Term with three detail lines is set up. Line 1 has a Minimum Order Value = 0 and Percent of Freight Cost = 100 Line 2 has a Minimum Order Value = 100.01 and a Percent of Freight Cost = 50 Line 3 has a Minimum Order Value = 1000.01 and a Percent of Freight Cost = 0. Which of the following describes this example?

- A - The customer is charged the total cost of freight if the invoice amount is under \$100.00.
- B - The customer is charged 1/2 of the total cost of freight if the invoice amount is between \$100.01 and \$1000.00.
- C - The customer is not charged for any of the cost of freight if the invoice amount is over \$1000.01.
- D - The customer is always charged 1/2 of the total cost of freight if the invoice amount is below \$1000.00.

Answer: A, B, C

Question: 145

Which of the following predefined order types have no effect on inventory balances?

- A - Invoice
- B - Credit Memo

- C - Quote
- D - Sales Order

Answer: B, C

Question: 146

Which of the following pre-defined Order Types do not require a Customer ID?

- A - Sales Order
- B - Quote (Q)
- C - Non-Order Shipment (SHIP)
- D - Warehouse Transfer (TR)

Answer: B, C, D

Question: 147

What pricing feature is designed specifically to handle the following example: take 10% off of the base price, then an additional 5% off the discounted price?

- A - Percent Discount
- B - Flat Price Discount
- C - Promotional Discount
- D - Chain Discount

Answer: D

Question: 148

Order Management users can have certain pieces of information default into fields during data entry based solely on their User ID in Solomon. Which of the following can be associated with a Solomon user?

- A - Customer ID
- B - Salesperson ID(s)
- C - Site ID
- D - Ship Via ID

Answer: B, C

Question: 149

Which of the following are options when setting the Disc Method field for a sales price plan in the Order Management module?

- A - Percent Discount
- B - Price Markup
- C - Chain Discount
- D - Flat Price

Answer: A, B, D

Question: 150

Which pre-defined order type is used for processing direct billing, recording sales "after the fact," and recording orders for items that have already been shipped to the customer but not recorded in Solomon?

- A - Sales Order

- B - Invoice
- C - Will Call
- D - Debit Memo

Answer: B

Question: 151

Discounts are not being calculated automatically because the user is entering multiple lines with the same inventory item on a single order for shipping purposes. Which procedure best solves the problem?

- A - Do not split items across multiple lines and leave the Site ID field on the order lines blank.
- B - Manually calculate the discount amount and use the Whole Order Discount Pct field on the Totals tab of the sales order.
- C - Use a single line item for the full quantity of each item, and use the Shipment Schedule screen to identify the multiple sites from which material should be issued.
- D - Use a single line item for the full quantity on each item identifying the primary issue site. Then enter inventory adjustments to correct resulting negative inventory.

Answer: C

Question: 152

Which of the following screens allow the user to confirm a shipper?

- A - Sales Order Entry
- B - Shippers
- C - Shipment Confirmation
- D - Manifest Entry

Answer: B, C, D

Question: 153

The company uses the second segment of the subaccount to identify geographic regions. The company wants to have the revenue booked to the region associated with the address where the material is being delivered. Which is the best method to accomplish this scenario?

- A - Ensure that subaccounts with the appropriate region code are assigned to the sales subaccount for all customer shipping addresses and use the &SH wildcard code in the 2nd segment of the sales subaccount for all order types.
- B - Ensure that subaccounts with the appropriate region code are assigned to the sales subaccount for salespeople. Use the &SP wildcard code in the 2nd segment of the sales subaccount for all order types.
- C - Activate the Require Sales Region Code option in Order Management Setup screen and use the &SR wildcard code in the 2nd segment of the sales subaccount for all order types.
- D - Ensure that subaccount descriptions include the state. Leave the default sales subaccount in Order Management Setup screen blank to force order entry clerks to select a subaccount from the F3 lookup when entering an item.

Answer: A

Question: 154

Which of the following screens or processes are modified when the Orders to Purchase module is installed?

- A - Purchase Orders

- B - Receipt/Invoice Entry
- C - Sales Orders
- D - Process Manager

Answer: C, D

Question: 155

Which of the following reports can be printed directly from the Shippers screen?

- A - Order Confirmation
- B - Quote
- C - Packing Slip
- D - Invoice

Answer: C, D

Question: 156

If Drop Ship is selected on a sales order and the system automatically generates a purchase order using the Order to Purchase functionality, any freight amounts that are billed to the customer are calculated and placed in which field on the shipper document?

- A - Shipping & Handling
- B - Premium Freight
- C - Misc Charges
- D - Freight Cost

Answer: B

Question: 157

If a shipper has been placed on credit hold, which of the following screens can be used to manually release the shipper from credit hold to continue processing?

- A - Shippers
- B - Shipment Confirmation
- C - Credit Manager's Assistant
- D - Document Maintenance screen in the Accounts Receivable module

Answer: C

Question: 158

When creating a new order type with the Orders to Purchase functionality, what must be set to ensure that the Order Type processes correctly?

- A - Behavior field set to Sales Order.
- B - Include a step called Generate PO needed.
- C - Ship-to Type field set to Customer.
- D - Include a step called Auto Advance to Invoice.

Answer: A, B, D

Question: 159

Which of the following are valid Site ID default options in the Order Management Setup screen?

- A - Customer Ship-to Address
- B - Inventory Item

- C - User
- D - Salesperson

Answer: A, B, C

Question: 160

How is a new sales order created from a blanket order?

- A - After selecting the blanket order to use and the new order is released. a new sales order is created from the blanket order.
- B - When creating a new order, select the blanket order number you wish to use in the Original Order Number field.
- C - After starting a new order, click the Duplicate Order button and select the blanket order you wish to use.
- D - Use the Copy and Paste function to copy the blanket order information to a new sales order.

Answer: C

Question: 161

How does the Hold on Credit Failure field affect the step of an order type when credit checking is enabled in the Order Management Setup screen and activated for all customers, with no grace periods?

- A - If the customer fails the credit check, then the step is not completed and the document is placed on credit hold.
- B - If the customer fails the credit check, then that step is completed and the document is put on credit hold and nothing more happens until the document is removed from credit hold.
- C - If the customer fails the credit check, then that step is completed and a warning message displays.
- D - If the customer fails the credit check, then that step is completed and the order is automatically cancelled.

Answer: A

Question: 162

Which of the following are features of the Price Negotiator screen in the Sales Order screen?

- A - The ability to display pricing history for the current customer and inventory item.
- B - The ability to request that Solomon automatically determine the best price from all possible pricing plans.
- C - The ability to request that Solomon calculate a quantity discount for the total number of an item when the same item is on more than one line.
- D - The ability to request that Solomon automatically calculate a price based on percent markup from cost.

Answer: A, B, D

Question: 163

The Order Released field in the Sales Order screen is used to perform which of the following?

- A - This field can be used to force an immediate release of any sales order for further processing.
- B - For order types with the Manual Release Required field checked, this field must be checked to release the order for further processing.
- C - After an order is released, this field can be unchecked to unrelease the order.
- D - This field is for informational purposes only.

Answer: B

Question: 164

With regard to the Customer Priority Scheduling (CPS) option, which of the following is a valid configuration?

- A - Work Order module is installed and CPS is on.
- B - Work Order module is installed and CPS is off.
- C - Work Order module is not installed and CPS is on.
- D - Work Order module is not installed and CPS is off.

Answer: B, C, D

Question: 165

Which of the following occurs when the Order to Purchase module is installed?

- A - The Order to Purchase screen and report options are added to Solomon menus.
- B - The Order to Purchase Setup screen is populated with default values from the OM Setup screen.
- C - A new order type is added to the Order Types screen in the Order Management module.
- D - All open sales orders are cancelled after a purchase orders is created for each sales order.

Answer: C

Question: 166

The Order to Purchase module is designed to improve the integration between which of the following modules?

- A - Order Management and Inventory
- B - Accounts Payable and Purchasing
- C - Order Management and Purchasing
- D - Purchasing and Inventory

Answer: C

Question: 167

When orders are placed, the client wants the picking lists to print at the Site ID on the sales order line item. The Print Picking List has been set up as Required and Invoke Automatically in the order type. Which will cause the reports to print at the correct sites?

- A - Create separate sales order documents for each different site from which material is picked. Select the correct printer from the File | Printer Setup menu prior to releasing each sales order.
- B - Use the Output Selection button on the Order Types Steps tab to associate the correct printer with the site for the Print Picking List step.
- C - Set the Default Printer to site option in the Order Management Setup screen to true.
- D - Enter the appropriate Printer ID on each line item of the sales order.

Answer: B

Question: 168

Which other modules are required in order to use the Order to Purchase module?

- A - Inventory
- B - Order Management

- C - Inventory Replenishment
- D - Purchasing

Answer: A, B, D

Question: 169

Which steps are necessary for an Order Type to have the Order to Purchase functionality?

- A - Generate PO needed
- B - Generate SO needed
- C - Auto Advance to Sales Order
- D - Auto Advance to Invoice

Answer: A, D

Question: 170

Which of the following happens when using the Order to Purchase functionality and the Auto Drop Ship field in the Inventory Items screen is checked?

- A - Always create a drop shipment purchase order for the line item.
- B - This field is ignored on a sales order line if there is enough inventory available and the Auto PO Policy is set to Auto PO If No Inventory.
- C - When a purchase order is created, the purchase order has a PO Type of Regular Order.
- D - When a purchase order is created, the purchase order has a PO Type of Drop Ship.

Answer: B, C

Question: 171

Which of the following is an option for the Auto PO Policy field?

- A - Auto PO Always
- B - None
- C - Auto PO if Drop Ship
- D - Auto PO If No Inventory

Answer: A, B, D

Question: 172

A client has a guaranteed 3 day delivery policy for orders placed before 2:00 p.m.. All orders placed on or after 2:00 p.m. will be delivered within 3 business days of the next business day. How do you implement this policy?

- A - Change the Request and Promised date on all sales order line Items to comply with this policy.
- B - Change the Business date on the File menu to 3 days in advance of the actual calendar day. At noon each day, the clerks should advance this value one more day.
- C - Set the default value for the Standard Delivery Policy field on the Sales Order screen to 3 and the Delivery Policy Cutoff time field on the Sales Order screen to 14:00.
- D - Set the AM/PM Cutoff Time to 14:00, set the Before Cutoff Time Days to 3, and set the After Cutoff Time Days to 4 in the OM Setup screen..

Answer: D

Question: 173

Under what conditions is the PO field on a sales order required to be populated?

- A - When a drop ship sales order is associated with a drop ship purchase order in the Purchasing module.
- B - When a PO is being assigned to fill back order quantities for items on the sales order, for which there is insufficient quantity on hand.
- C - When the PO Required field is checked in the Customer Maintenance screen for the specific customer.
- D - When the amount of the order is greater than the PO Required Amount specified in the Customer Contacts screen for the particular buyer.

Answer: C, D

Question: 174

A client has set up inventory sites for their warehouses in New York, Houston, Chicago, and San Diego. When a customer places an order, the client wants the inventory site for the warehouse closest to the ship to location to be used as the default site during data entry. Which of the following steps will facilitate this scenario?

- A - Set the Method for defaulting the Site ID field in Order Management Setup screen to Customer Ship-to Address.
- B - Ensure that the state codes are properly populated for all customer shipping address records.
- C - Ensure that every state code is associated with one and only one site in the Site State/Province Xref.
- D - Ensure that every customer shipping address has the correct ID of the inventory site in the Site ID field.

Answer: A, D

Question: 175

An Order Type has a Print Invoice step as the last step in the Order Type. Which of the following will cause the issue where the invoice never prints automatically?

- A - The Print Invoice step has the Hold on Credit Failure field set to true and all of the customers are over their credit limits.
- B - The Print Invoice step has the Status field set to Bypass.
- C - The Print Invoice step has the Status field set to Optional and Invoke Automatically is not checked
- D - All the customer records have their Do Not Mail Invoice field set to False.

Answer: B, C

Question: 176

Which of the following can be performed when creating vouchers in the Voucher and Adjustment Entry screen that reference purchase orders?

- A - A voucher can be created that contains line items from multiple receipts from only one purchase order.
- B - A voucher can be created that contains line items from receipts from multiple purchase orders.
- C - Once the voucher lines are populated from the receipt, the Invoice Qty field can be changed.
- D - Once the voucher lines are populated from the receipt, the Inv Unit Price field can be changed.

Answer: A, C, D

Question: 177

Vouchers created from purchase order receipts can be edited in which of the following screens?

- A - Receipt/Invoice Entry
- B - Voucher and Adjustment Entry
- C - PO Receipt Inquiry
- D - Journal Transaction

Answer: B

Question: 178

When is the status of a blanket order automatically set to Completed (M)?

- A - Receipts totaling the full amount of all line items on the blanket order have been released.
- B - Once the sum of the quantities on all regular orders created from the blanket order equals or exceeds the quantities on all the corresponding line items on the blanket order.
- C - The purchase order is set to Completed as part of the delete detail process if the promise date on all the items is less than the current date.
- D - When the Purchasing module is closed for the year, all standard orders that are not in an Open Order status are automatically set to Completed.

Answer: B

Question: 179

In which of the following screens can you set a default value for the landed cost clearing account and subaccount to be used for booking landed cost entries?

- A - IN Setup
- B - Inventory Items
- C - Landed Cost Codes
- D - Reason Codes

Answer: C, D

Question: 180

If a landed cost is associated with a voucher line that has a LIFO inventory item, and the quantity remaining in inventory for the item is less than the receipt quantity, then how are GL accounts and inventory affected by the landed cost entries?

- A - No accounts are affected and there is no affect on inventory.
- B - An inventory adjustment is created to revalue inventory for the items still in inventory, the landed cost variance account is debited and the landed cost clearing account is credited for the other items.
- C - The inventory account is debited for the full amount of the landed cost and the landed cost expense account is credited, no inventory adjustments are created.
- D - No affect on the General Ledger, but an inventory adjustment batch is created to increase the value of the remaining items to reflect the total landed costs.

Answer: B

Question: 181

When is the status of a regular purchase order set to Completed (M)?

- A - Receipts totaling the full amount of all line items on the purchase order have been released.
- B - During the delete detail process, if the promise date on all the items is less than the current business date.

C - When the Purchasing module is closed for the year, all regular orders that are not in an Open Order status are automatically set to Completed.
D - Total receipts for all line items on the purchase order fulfill the Receipt Qty Min % setting and the Receipt Acceptance Action is either Accept Quantity and No Warning or Accept Quantity and Warning.

Answer: A, D

Question: 182

Landed costs can be allocated to line items with which of the following Receipt For types in the Receipt/Invoice Entry screen?

- A - Goods for Inventory
- B - Non-Inventory Goods
- C - Freight Charges
- D - Goods for Sales Order

Answer: A, B, D

Question: 183

When booking landed costs in Solomon which inventory valuation methods can result in the creation of an adjustment batch in Inventory.

- A - Average
- B - User Specified
- C - LIFO
- D - Standard

Answer: A, C

Question: 184

If the General Ledger, Inventory, Accounts Payable and Purchasing modules are all set up what fiscal period is used as the default for Receipt/Invoice Entry batches?

- A - The Current Period number field from the PO Setup screen.
- B - The Current Period number field from the AP Setup screen.
- C - The Current Period number field from the GL Setup screen.
- D - The Current Period number field from the IN Setup screen.

Answer: B

Question: 185

When entering landed costs in the Landed Cost Allocation Entry screen accessed from the Voucher and Adjustments screen, only landed costs codes with which Application Methods can be used?

- A - Both
- B - Cost
- C - Quantity
- D - Voucher

Answer: A, D

Question: 186

Assuming normal systems operation, when releasing an AP batch that includes documents that

have landed costs associated with line items, which of the following are possible scenarios?

- A - The AP batch release could be successful but the landed cost processing could fail.
- B - The AP batch release could fail but the landed cost processing could be successful.
- C - The AP batch release could be successful and the landed cost processing could succeed.
- D - The AP batch release could be successful but the landed cost process could fail, which automatically creates an AP debit adjustment.

Answer: A, C

Question: 187

When is the status of a standard order automatically set to Completed (M)?

- A - Receipts totaling the full amount of all line items on the standard order have been released.
- B - Once the sum of the quantities on all regular orders created from the standard order equals or exceeds the quantities on all the corresponding line items on the standard order.
- C - When the Purchasing module is closed for the year, all regular orders that are not in an Open Order status are automatically set to Completed.
- D - Solomon never automatically sets standard orders to Completed.

Answer: D

Question: 188

What is the value of the Purchase Order's status field for orders that are completed that prints on many reports and displays in the F3 or possible value lookup windows?

- A - COMP
- B - C
- C - D
- D - M

Answer: D

Question: 189

If the General Ledger, Accounts Payable, Accounts Receivable, Inventory and Purchasing modules are set up, which general ledger accounts are updated when a Receipt/Invoice Entry batch that contains Goods for Inventory line items is released and posted?

- A - General ledger balances are only updated as a result of the AP batches created from the PO receipts.
- B - The AP Accrual account from the PO Setup screen is credited.
- C - The Inventory Account from the Inventory Sites screen is debited.
- D - The Inventory Account from the PO Setup screen is debited

Answer: B, C

Question: 190

Multiple lines for the same item are entered on a purchase order because each line has a different promise date. Deliveries are made in stages. When receiving against these purchase orders, the user does not always select the correct line items, causing the vendor analysis reports to be misleading. Which option resolves this issue?

- A - Use multiple purchase orders so the documentation from the vendor has the purchase order number of the correct line item to be received.
- B - When entering receipts, set the Dflt PO Lines field to Promise Date.

- C - Require that no receipts for a purchase order should be entered until all material for the purchase order has been received.
- D - Check the Do Not Accept Receipts Prior to Promise date field in the PO Setup screen.

Answer: B

Question: 191

Which of the following causes a purchase price variance to be calculated automatically?

- A - When a receipt batch is released that has a standard cost valuation item and the receipt cost is different than the item standard cost.
- B - When a receipt batch is released that has a standard cost valuation item and the receipt cost is different than the item average cost.
- C - When a voucher is created from a purchase order receipt, and the cost entered is different than the cost entered for the same item on the receipt.
- D - When a voucher is created from a purchase order receipt, and the quantity entered is different than the quantity entered for the same item on the receipt.

Answer: A, C

Question: 192

A customer determines that no further receipts of material against some open purchase orders are expected. Which action will not show outstanding quantities in the Quantity on Purchase Orders field for the inventory items, but retains the original history of the quantities actually ordered?

- A - Record receipts for the remaining items uncheck the Reopen Closed Purchase Orders on Returns field, then enter returns for the same amounts.
- B - Activate Initialize Mode and set the Qty Remaining fields in the Receipt and Voucher Amounts screen on the purchase orders to zero.
- C - Retrieve the purchase orders in the Purchase Orders screen and change the status from Open Order to Completed or Cancelled.
- D - In the Purchase Orders screen, change the quantity fields on each line item to exactly match the actual quantity received.

Answer: C

Question: 193

Which receipt types can be entered in the Receipt/Invoice Entry screen?

- A - Voucher
- B - Receipt
- C - Returns
- D - Cancelled

Answer: B, C

Question: 194

If a client needs the functionality in the Landed Cost module, what other modules need to be implemented?

- A - Accounts Payable
- B - Purchasing
- C - Inventory
- D - Order Management

Answer: A, B, C

Question: 195

Receipts can be entered in the Receipt/Invoice Entry screen for purchase orders that have which of the following statuses?

- A - Quote
- B - Completed
- C - Open Order
- D - Purchase Order

Answer: C, D

Question: 196

Which Purchase For type is valid for purchase orders, but not for receipts?

- A - Description Lines and Non-Inventory Goods
- B - Service for Expense and Service for Project
- C - Goods for Project
- D - Misc. Charges and Freight Charges

Answer: B

Question: 197

Which of the following steps have to be performed in order to make a change to a purchase order?

- A - Since changes cannot be made to a saved purchase order, you must set the status to Cancelled and enter a new purchase order.
- B - If a receipt has been released against the purchase order, you must enter a new purchase order.
- C - If a change needs to be made to a purchase order in a Completed status, change the status to Open Order or Purchase Order.
- D - If the status of the purchase order is Purchase Order or Open Order, the status must be changed to Completed before any changes can be made.

Answer: C

Question: 198

Which of the following is a function of the Period Closed field on the Purchase Order screen?

- A - This field indicates the fiscal period in which the purchase order is automatically set to Cancelled during the Delete Detail process.
- B - For the purchase orders where this field is less than or equal to the period being closed and the status is Open Order, the closing process sets the status to Cancelled.
- C - This field indicates that no more receipts against the purchase order are expected and the period when the status was set to Completed.
- D - This field is populated if the user manually sets the purchase order to Completed and saves the change

Answer: C, D

Question: 199

Which of the following are valid allocation methods for landed costs?

- A - By weight
- B - By cost
- C - By product class
- D - By quantity

Answer: A, B, D

Question: 200

For which purchase order types can receipts can be entered in the Receipt/Invoice Entry screen?

- A - Quote
- B - Drop Ship
- C - Regular Order
- D - Blanket Order

Answer: C

Question: 201

When the Update GL for All Inventory Transactions field is checked in the Inventory Setup screen, which of the following applies?

- A - Only transactions created in the Issues and Receipts screens update the General Ledger
- B - Transactions created in the Adjustments screen update the General Ledger
- C - Transactions created in the Receipts screen update the General Ledger
- D - Transactions created in the Issues screen update the General Ledger

Answer: B, C, D

Question: 202

Which inventory valuation method does 'not' require the entry of the item's cost when entering a Receipt?

- A - LIFO
- B - Average Cost
- C - FIFO
- D - Standard Cost

Answer: D

Question: 203

Which of the following modules interact with the Inventory module?

- A - General Ledger
- B - Purchasing
- C - Cash Manager
- D - Project Controller

Answer: A, B, D

Question: 204

Which screen and module is used to define the length and number of segments of the Inventory ID?

- A - The Flexkey Table Maintenance screen in the Shared Information module
- B - The Flexkey Definition screen in the Shared Information module

- C - The Inventory Setup screen in the Inventory module
- D - The Flexkey Definition screen in the Inventory module

Answer: B

Question: 205

A user needs to enter a receipt of 10 widgets at \$12 each in the Receipts screen. Which scenarios require multiple receipt detail lines?

- A - The inventory item has a valuation method of user-specified cost
- B - The inventory item has as a valuation method of specific identification and all 10 widgets are not the same specific identification
- C - The inventory items need to be stocked into more than one warehouse bin location
- D - The inventory item has a valuation method of FIFO

Answer: B, C

Question: 206

Which of the following inventory valuation methods is not supported by the Solomon Inventory module?

- A - Average
- B - FIFO
- C - LIFO
- D - Justin Time

Answer: D

Question: 207

Which inventory valuation method is used to maintain cost layers for items based on receipt date?

- A - Specific Identification
- B - Average Cost
- C - FIFO
- D - User-Specified Cost

Answer: C

Question: 208

When using the Issues screen in the Inventory module, which line types create a customer invoice in the Accounts Receivable module?

- A - Invoice
- B - Issue
- C - Return
- D - The Issues screen cannot be used to update customer balances

Answer: D

Question: 209

Which of the following are reasons a client may activate the Customer Priority Scheduling feature in Solomon?

- A - The ability to reserve inventory items for higher priority customers is needed

- B - The ability to determine which orders receive product when an item is oversold is needed
- C - The client wants to include all work orders from the Work Order module in the inventory availability calculation
- D - The client wants to perform the quantity availability calculations manually

Answer: A, B

Question: 210

At what level are Physical Attribute Definitions such as Style, Size, and Color defined?

- A - Product Lines
- B - Movement Classes
- C - Product Classes
- D - ABC Codes

Answer: C

Question: 211

A company needs the ability to perform a partial physical count on a group of items that are not based on the cost or sales activity of the inventory items. Which of the physical inventory fields on the Physical Cycle tab in the Inventory Items screen can be used to meet the needs of this client?

- A - Movement Class
- B - Cycle ID
- C - ABC Code
- D - Product Class

Answer: B

Question: 212

What is the maximum length and number of segments that can be defined for the Inventory ID?

- A - Length - 10, Number of Segments - 8
- B - Length - 25, Number of Segments - 4
- C - Length - 30, Number of Segments - 4
- D - Length - 30, Number of Segments - 8

Answer: C

Question: 213

A company receives goods to a particular location for the purpose of inspection before the items can be sold. When the goods pass inspection they are moved to another location. The inspection site has Qty Available "unchecked", how should the Sales Allowed field be set?

- A - Check No Sales Allowed for the inventory site
- B - Check No Sales Allowed for the warehouse bin location
- C - Check No Sales Allowed for the product class
- D - Check No Sales Allowed for the product line

Answer: B

Question: 214

Which of the following can prevent a user from entering and releasing a transfer batch?

- A - Inventory is set up to not allow negative inventory and there is insufficient quantity for the item

in the From Warehouse Bin Location

B - The To Warehouse Bin Location has not been set up, and the Warehouse Bin Location Validation field in IN Setup is set to None

C - The location to which the inventory is being transferred has the Receipts Allowed option set to No Receipts Allowed

D - The To Warehouse Bin Location has not been set up, and the Warehouse Bin Location Validation field in IN Setup is set to Warning But Add to Table

Answer: A, C

Question: 215

Which feature in the Inventory module can be used to set up the part numbers of the manufacturers to streamline the entry of Purchase Orders and Sales Orders?

A - Item Cross Reference

B - Product Classes

C - Reason Codes

D - Product Class Cross Reference

Answer: A

Question: 216

Which feature in the inventory module can be used to associate characteristics to inventory items for searching purposes?

A - Physical Attributes

B - Physical Cycles

C - Product Classes

D - ABC Codes

Answer: A

Question: 217

Which of the following is a feature of Kitting in the Inventory module?

A - Kits can be stock or non-stock inventory items

B - Stock kits can be assembled and disassembled

C - Non-stock kits can be assembled and disassembled

D - Non-stock items can be components of a stock kit

Answer: A, D

Question: 218

Which functions can be performed in the Transfers screen in the Inventory module?

A - To transfer inventory quantities from one inventory site to another inventory site

B - To transfer inventory quantities from one warehouse location to another warehouse location

C - To transfer pending standard costs to current standard costs

D - Building and assembling stock and non-stock kits

Answer: A, B

Question: 219

When the Tag Controlled Physical Inventories field is not checked in the Inventory Setup screen, which of the following applies?

- A - Tag numbers are sequentially assigned by the system to each item to be counted.
- B - The tag number starts at the number one each time a physical inventory is performed.
- C - The tag number is a controlled number that must be unique for all tags on all physical inventories.
- D - All physical inventory functions are disabled in the Inventory module.

Answer: A, B

Question: 220

Which functions can be performed when multiple inventory sites have been set up?

- A - Inventory items can be stored in multiple sites
- B - Inventory items can be transferred between sites
- C - Inventory items can be sold to customers from different sites
- D - Physical attributes can be defined and associated with each site

Answer: A, B, C

Question: 221

Which inventory valuation method is used for items that receive a cost at the time of sale?

- A - User-Specified Cost
- B - Average Cost
- C - Standard Cost
- D - FIFO

Answer: A

Question: 222

When a return of a stock kit is processed, how are inventory quantities affected?

- A - The quantities of the kit component items are increased based on the definition of the kit at the time the kit was assembled
- B - The quantities of the kit component items are increased based on the definition of the kit at the time the return of the kit is processed
- C - Since a return of kit items is not allowed in the Inventory module of Solomon, inventory quantities are not affected
- D - The quantities for the kit inventory item are increased, the return has no effect on any of the component item quantities or costs.

Answer: D

Question: 223

A client has determined that inventory data entry personnel are frequently making errors resulting from the clerks being confused and overwhelmed by the information in the account and subaccount possible values windows. Which is the best method to reduce these errors?

- A - Implement policies that require all new inventory data entry clerks to be trained on the meaning and use of General Ledger account numbers.
- B - Only allow management level personnel to create inventory transactions that might require an account code other than the default accounts.
- C - Set up reason codes with the appropriate General Ledger accounts.
- D - Set up the access rights on the chart of accounts so that inventory clerks can only see the accounts that are applicable to their job.

Answer: C

Question: 224

When cost of goods sold is calculated for the sale of average cost items, at which level of detail is the average cost found?

- A - Inventory Item
- B - Inventory Site
- C - Warehouse Bin Location
- D - The value in the Cost of Goods Sold Subaccount Source field in the IN Setup screen

Answer: B

Question: 225

Unit Conversions can be set up and used for which of the following?

- A - Specific inventory item
- B - Specific product class
- C - Global - All inventory items
- D - Specific product line

Answer: A, B, C

Question: 226

Order Management has the ability to handle many different pricing scenarios without having to make any customizations to the system. Which of the following pricing scenarios are calculated automatically by the system?

- A - The ability to have different pricing plans for customers, groups of customers, inventory items and groups of inventory items.
- B - The ability to calculate a discounted price for a line item based on the quantities ordered for the individual line item.
- C - The ability to calculate a discount for the whole order based on the total quantity ordered for all line items on the sales order.
- D - The ability to allow line item discount pricing but not allow the discounted price to be below a predetermined gross profit minimum for the item.

Answer: A, B, D

Question: 227

Sales prices that have been set up are used in which screen to determine regular and best prices as well as calculating different pricing scenarios when entering orders?

- A - Salespeople
- B - Shipment Schedule
- C - Availability
- D - Price Negotiator

Answer: D

Question: 228

If a shipper has been entered, and the quantity has been picked and packed for shipment, what factors could prevent the shipper from updating the customer balance for the sale in Accounts Receivable and reducing inventory quantities for the amount shipped in Inventory?

- A - The shipment has not been confirmed in Shipment Confirmation or in Shippers.
- B - The Sales Journal report has not been processed since the shipper was updated and released.
- C - There is not enough quantity available for the shipment.
- D - The invoice has not been printed.

Answer: A, B

Question: 229

Which of the following freight terms can be set up to calculate the customer freight charge automatically?

- A - Calculate freight cost based on a percentage of the actual freight costs.
- B - Calculate freight cost based on a percentage of the invoice amount.
- C - Calculate freight costs based on the distance between the site the inventory is being shipped from and ship-to address on the order.
- D - Calculate the freight cost as a flat dollar amount for an order.

Answer: A, B, D

Question: 230

Which of the following are items that are controlled by the Order Types set up in the Order Management module?

- A - Accounting interaction with the Accounts Receivable and the Inventory modules.
- B - How an order processes through its life cycle in the Order Management module.
- C - How many shippers can be created for a given order.
- D - Set General Ledger Account and Subaccount numbers to be used during processing.

Answer: A, B, D

Question: 231

What information can default into the Sales Order or Shippers screens based on the customer ship-to address selected for the document?

- A - Site ID
- B - Ship Via ID
- C - Buyer ID
- D - Certification ID

Answer: A, B

Question: 232

Order Management users can have certain pieces of information default into fields during data entry based solely on their User ID in Solomon. Which of the following can be associated with a Solomon user?

- A - Customer ID
- B - Salesperson ID(s)
- C - Site ID
- D - Ship Via ID

Answer: B, C

Question: 233

Which of the following predefined order types have no effect on inventory balances?

- A - Invoice
- B - Credit Memo
- C - Quote
- D - Sales Order

Answer: B, C

Question: 234

A client is not seeing the customer balances increase in Accounts Receivable, or the Quantity on Hand in Inventory decrease based on activity in Order Management. Which of the following scenarios could cause this to happen?

- A - The Update Accounts Receivable and Inventory step has been removed from the order types the client is using.
- B - The Sales Journal report has been generated, but the Release Batches Automatically field in Order Management Setup is not checked.
- C - The Realtime Inventory Update field in the Order Management Setup screen is not checked.
- D - The sales journal report has been generated but the Accounts Receivable and inventory batches have not been released.

Answer: B, D

Question: 235

Order Management allows you to set up an unlimited number of Item GL Classes to do which of the following?

- A - Generate reports using the Select feature to only view activity for items associated with a given Item GL Class.
- B - Book sales entries to the correct account and subaccount based on the Item GL Class associated with the inventory items of a sales order.
- C - Set up pricing plans based on the ID of the Item GL Classes.
- D - Link inventory items to General Ledger Account Classes.

Answer: A, B

Question: 236

Which screen in the Order Management is used to add freight charges to a shipper if the freight charges are based on a percent of freight cost?

- A - Shippers
- B - Sales Orders
- C - Shipment Confirmation
- D - Manifest Entry

Answer: D

Question: 237

A Freight Term with three detail lines is set up. Line 1 has a Minimum Order Value = 0 and Percent of Freight Cost = 100 Line 2 has a Minimum Order Value = 100.01 and a Percent of Freight Cost = 50 Line 3 has a Minimum Order Value = 1000.01 and a Percent of Freight Cost = 0. Which of the following describes this example?

- A - The customer is charged the total cost of freight if the invoice amount is under \$100.00.

- B - The customer is charged 1/2 of the total cost of freight if the invoice amount is between \$100.01 and \$1000.00.
- C - The customer is not charged for any of the cost of freight if the invoice amount is over \$1000.01.
- D - The customer is always charged 1/2 of the total cost of freight if the invoice amount is below \$1000.00.

Answer: A, B, C

Question: 238

Which fields in the Order Management Setup screen can have an effect on when a shipper is created by the Process Manager?

- A - Picking Time (days)
- B - Delay Shipper Creation (minutes)
- C - AM/PM Cutoff Time
- D - Delay Shipper Update (minutes)

Answer: A, B, C

Question: 239

In order to be able to use the Order Management module, what other Solomon modules must be installed?

- A - Accounts Receivable
- B - General Ledger
- C - Inventory
- D - Purchasing

Answer: A, B

Question: 240

What is the function of the Behavior field in the Order Types screen?

- A - Defines work flow of an order type
- B - Identify when credit limit checking should be performed and what should happen to a document when a customer fails the credit check.
- C - Defines what effect an order type will have on other the other Solomon modules.
- D - This setting is for informational purposes only. It is included on the Order Types report to further explain the order type.

Answer: C

Question: 241

What industry type was the Order Management module designed to match processing and workflow needs of most closely without any customizations?

- A - Service
- B - Wholesale distributors
- C - Heavy manufacturing
- D - Retail

Answer: B

Question: 242

A company wants sales prices on invoices to be whole dollar amounts. The Stock Base Price in the Inventory Items screen is set to whole dollar amounts. Which Disc Method options in the Sale Price screen will result in prices being calculated with non-zero amounts to the right of the decimal point?

- A - Flat Price
- B - Percent Discount
- C - Price Markup
- D - Percent Markup

Answer: B, D

Question: 243

Which of the following wildcards in the Order Types screen is used to default the sales account and subaccount from the Customer Maintenance screen?

- A - &CU
- B - &MI
- C - &IC
- D - &SH

Answer: A

Question: 244

How many different shipping addresses can be set up for a single customer?

- A - If Order Management is installed, then the customer can only have one shipping address.
- B - A customer can have an unlimited number of shipping addresses.
- C - Each customer can have a maximum of one shipping address for each sales territory that has been set up.
- D - Each customer can have a maximum of one shipping address for each ship via code that has been set up.

Answer: B

Question: 245

When completing the Order Management Setup screen, you have the option to have the site and salesperson default into screens from several different places. Which of the following cannot be used as a source for default values for both the site and salesperson?

- A - User
- B - Customer Ship-to Address
- C - (Inventory) Item
- D - Customer Class

Answer: C, D

Question: 246

Which of the following screens in the Order Management module cannot be used if the Inventory module is installed?

- A - Non-Stock Item
- B - Item GL Classes
- C - Item Price Classes
- D - Chain Discounts

Answer: A

Question: 247

What pricing feature is designed specifically to handle the following example:
take 10% off of the base price, then an additional 5% off the discounted price?

- A - Percent Discount
- B - Flat Price Discount
- C - Promotional Discount
- D - Chain Discount

Answer: D

Question: 248

If a sales price plan has a Disc Method of Percent Discount, which field in the Inventory Items screen is used as the starting price before applying the discount?

- A - Last Price
- B - Stock Base Price
- C - Average Price
- D - List Price

Answer: B

Question: 249

Which of the following screens can be used to enter customer payment amounts in the Order Management module?

- A - Shippers
- B - Sales Order
- C - Shipment Schedule
- D - Manifest Entry

Answer: A

Question: 250

Which of the following discounting methods in the Order Management module allow you to set up and apply multiple or more than one discount to a line item on a sales order?

- A - Sales Price Discounts
- B - Trade Discounts
- C - Chain Discounts
- D - Sales Price Revision Discounts

Answer: C

Question: 251

When orders are placed, the client wants the picking lists to print at the Site ID on the sales order line item. The Print Picking List has been set up as Required and Invoke Automatically in the order type. Which will cause the reports to print at the correct sites?

- A - Create separate sales order documents for each different site from which material is picked. Select the correct printer from the File | Printer Setup menu prior to releasing each sales order.
- B - Use the Output Selection button on the Order Types Steps tab to associate the correct printer

with the site for the Print Picking List step.

C - Set the Default Printer to site option in the Order Management Setup screen to true.

D - Enter the appropriate Printer ID on each line item of the sales order.

Answer: B

Question: 252

If Drop Ship is selected on a sales order and the system automatically generates a purchase order using the Order to Purchase functionality, any freight amounts that are billed to the customer are calculated and placed in which field on the shipper document?

A - Shipping & Handling

B - Premium Freight

C - Misc Charges

D - Freight Cost

Answer: B

Question: 253

Which of the following order types can only begin in the Shippers screen and cannot be created in the Sales Order screen?

A - Counter Sales

B - Invoice

C - Kit Assembly

D - Warehouse Transfers

Answer: A

Question: 254

A client has set up inventory sites for their warehouses in New York, Houston, Chicago, and San Diego. When a customer places an order, the client wants the inventory site for the warehouse closest to the ship to location to be used as the default site during data entry. Which of the following steps will facilitate this scenario?

A - Set the Method for defaulting the Site ID field in Order Management Setup screen to Customer Ship-to Address.

B - Ensure that the state codes are properly populated for all customer shipping address records.

C - Ensure that every state code is associated with one and only one site in the Site State/Province Xref.

D - Ensure that every customer shipping address has the correct ID of the inventory site in the Site ID field.

Answer: A, D

Question: 255

Which of the following occurs when the Order to Purchase module is installed?

A - The Order to Purchase screen and report options are added to Solomon menus.

B - The Order to Purchase Setup screen is populated with default values from the OM Setup screen

C - A new order type is added to the Order Types screen in the Order Management module.

D - All open sales orders are cancelled after a purchase orders is created for each sales order.

Answer: C

Question: 256

Which of the following screens or processes are modified when the Orders to Purchase module is installed?

- A - Purchase Orders
- B - Receipt/Invoice Entry
- C - Sales Orders
- D - Process Manager

Answer: C, D

Question: 257

The Order to Purchase module is designed to improve the integration between which of the following modules?

- A - Order Management and Inventory
- B - Accounts Payable and Purchasing
- C - Order Management and Purchasing
- D - Purchasing and Inventory

Answer: C

Question: 258

Under what conditions is the PO field on a sales order required to be populated?

- A - When a drop ship sales order is associated with a drop ship purchase order in the Purchasing module.
- B - When a PO is being assigned to fill back order quantities for items on the sales order, for which there is insufficient quantity on hand.
- C - When the PO Required field is checked in the Customer Maintenance screen for the specific customer.
- D - When the amount of the order is greater than the PO Required Amount specified in the Customer Contacts screen for the particular buyer.

Answer: C, D

Question: 259

A sale is made by one salesperson, but the customer is normally serviced by another salesperson. In these situations, the salesperson making the sale is given a 5% commission on the sale and the primary salesperson is given a 10% commission. How is the sales order entered?

- A - Enter two sales orders. On one order, assign the selling salesperson with a 5% commission rate. On the other order, assign the primary salesperson with a 10% commission rate.
- B - Enter two line items on one sale order. On one line, assign the selling salesperson with a 5% commission rate. On the other line, assign the primary salesperson with a 10% commission rate.
- C - Enter both Salesperson ID's and their commission rates into the Salesperson ID field of the line item with the following format: (Selling - 5%, Primary- 10%).
- D - Use the Salespeople Button on the Line Item tab to access the Salesperson screen. Enter the two Salesperson ID's and their commission rates into the grid.

Answer: D

Question: 260

How is a new sales order created from a blanket order?

- A - After selecting the blanket order to use and the new order is released. a new sales order is created from the blanket order.
- B - When creating a new order, select the blanket order number you wish to use in the Original Order Number field.
- C - After starting a new order, click the Duplicate Order button and select the blanket order you wish to use.
- D - Use the Copy and Paste function to copy the blanket order information to a new sales order.

Answer: C

Question: 261

How does the Hold on Credit Failure field affect the step of an order type when credit checking is enabled in the Order Management Setup screen and activated for all customers, with no grace periods?

- A - If the customer fails the credit check, then the step is not completed and the document is placed on credit hold.
- B - If the customer fails the credit check, then that step is completed and the document is put on credit hold and nothing more happens until the document is removed from credit hold.
- C - If the customer fails the credit check, then that step is completed and a warning message displays.
- D - If the customer fails the credit check, then that step is completed and the order is automatically cancelled.

Answer: A

Question: 262

When creating a new order type with the Orders to Purchase functionality, what must be set to ensure that the Order Type processes correctly?

- A - Behavior field set to Sales Order.
- B - Include a step called Generate PD needed.
- C - Ship-to Type field set to Customer.
- D - Include a step called Auto Advance to Invoice.

Answer: A, B, D

Question: 263

A client wants to make sure that the correct GL accounts and subaccounts are used when sales orders are created. Which of the following locations have fields that allow the user to specify account and subaccount codes for sales orders?

- A - The defaults tab of the Sales Order screen.
- B - The IN Accounts Tab of the Inventory Sites screen.
- C - The OM GL Accounts tab of the Customer Maintenance screen.
- D - The Account tab of Sales Order Types screen.

Answer: B, C, D

Question: 264

When entering a sales order using the OU order type, which of the screens or subscreens can be accessed to allow you to set values for the Auto Create PO and PO Vendor ID fields?

- A - Shipment Schedules
- B - Inventory Item Lookup
- C - Sales Orders
- D - Availability

Answer: A, C

Question: 265

Which of the following is an option for the Auto PO Policy field?

- A - Auto PO Always
- B - None
- C - Auto PO if Drop Ship
- D - Auto PO If No inventory

Answer: A, B, D

Question: 266

Which other modules are required in order to use the Order to Purchase module?

- A - Inventory
- B - Order Management
- C - Inventory Replenishment
- D - Purchasing

Answer: A, B, D

Question: 267

Which of the following happens when using the Order to Purchase functionality and the Auto Drop Ship field in the Inventory Items screen is checked?

- A - Always create a drop shipment purchase order for the line item.
- B - This field is ignored on a sales order line if there is enough inventory available and the Auto PO Policy is set to Auto PO If No Inventory.
- C - When a purchase order is created, the purchase order has a PO Type of Regular Order.
- D - When a purchase order is created, the purchase order has a PO Type of Drop Ship.

Answer: B, C

Question: 268

Which of the following are valid Site ID default options in the Order Management Setup screen?

- A - Customer Ship-to Address
- B - Inventory Item
- C - User
- D - Salesperson

Answer: A, B, C

Question: 269

An Order Type has a Print Invoice step as the last step in the Order Type. Which of the following will cause the issue where the invoice never prints automatically?

- A - The Print Invoice step has the Hold on Credit Failure field set to true and all of the customers are over their credit limits.

- B - The Print Invoice step has the Status field set to Bypass.
- C - The Print Invoice step has the Status field set to Optional and Invoke Automatically is not checked
- D - All the customer records have their Do Not Mail Invoice field set to False.

Answer: B, C

Question: 270

Which of the following are features of the Price Negotiator screen in the Sales Order screen?

- A - The ability to display pricing history for the current customer and inventory item.
- B - The ability to request that Solomon automatically determine the best price from all possible pricing plans.
- C - The ability to request that Solomon calculate a quantity discount for the total number of an item when the same item is on more than one line.
- D - The ability to request that Solomon automatically calculate a price based on percent markup from cost.

Answer: A, B, D

Question: 271

A client has a guaranteed 3 day delivery policy for orders placed before 2:00 p.m.. All orders placed on or after 2:00 p.m. will be delivered within 3 business days of the next business day. How do you implement this policy?

- A - Change the Request and Promised date on all sales order line Items to comply with this policy.
- B - Change the Business date on the File menu to 3 days in advance of the actual calendar day. At noon each day, the clerks should advance this value one more day.
- C - Set the default value for the Standard Delivery Policy field on the Sales Order screen to 3 and the Delivery Policy Cutoff time field on the Sales Order screen to 14:00.
- D - Set the AM/PM Cutoff Time to 14:00, set the Before Cutoff Time Days to 3, and set the After Cutoff Time Days to 4 in the OM Setup screen..

Answer: D

Question: 272

The company uses the second segment of the subaccount to identify geographic regions. The company wants to have the revenue booked to the region associated with the address where the material is being delivered. Which is the best method to accomplish this scenario?

- A - Ensure that subaccounts with the appropriate region code are assigned to the sales subaccount for all customer shipping addresses and use the &SH wildcard code in the 2nd segment of the sales subaccount for all order types.
- B - Ensure that subaccounts with the appropriate region code are assigned to the sales subaccount for salespeople. Use the &SP wildcard code in the 2nd segment of the sales subaccount for all order types.
- C - Activate the Require Sales Region Code option in Order Management Setup screen and use the &SR wildcard code in the 2nd segment of the sales subaccount for all order types.
- D - Ensure that subaccount descriptions include the state. Leave the default sales subaccount in Order Management Setup screen blank to force order entry clerks to select a subaccount from the F3 lookup when entering an item.

Answer: A

Question: 273

Discounts are not being calculated automatically because the user is entering multiple lines with the same inventory item on a single order for shipping purposes. Which procedure best solves the problem?

- A - Do not split items across multiple lines and leave the Site ID field on the order lines blank.
- B - Manually calculate the discount amount and use the Whole Order Discount Pct field on the Totals tab of the sales order.
- C - Use a single line item for the full quantity of each item, and use the Shipment Schedule screen to identify the multiple sites from which material should be issued.
- D - Use a single line item for the full quantity on each item identifying the primary issue site. Then enter inventory adjustments to correct resulting negative inventory.

Answer: C

Question: 274

The Order Released field in the Sales Order screen is used to perform which of the following?

- A - This field can be used to force an immediate release of any sales order for further processing.
- B - For order types with the Manual Release Required field checked, this field must be checked to release the order for further processing.
- C - After an order is released, this field can be unchecked to unrelease the order.
- D - This field is for informational purposes only.

Answer: B

Question: 275

Which steps are necessary for an Order Type to have the Order to Purchase functionality?

- A - Generate PO needed
- B - Generate SO needed
- C - Auto Advance to Sales Order
- D - Auto Advance to Invoice

Answer: A, D

Question: 276

When a voucher that has line items that originated from a PO receipt is released, by default, what general ledger accounts are affected by these line items?

- A - The AP account on the voucher is credited.
- B - The AP Accrual account defined in the PO Setup screen is debited.
- C - The Inventory Account defined for the item in IN Setup screen is debited.
- D - The AP Accrual account defined in the PO Setup screen is credited.

Answer: A, B

Question: 277

Receipts can be entered in the Receipt/Invoice Entry screen for purchase orders that have which of the following statuses?

- A - Quote
- B - Completed
- C - Open Order
- D - Purchase Order

Answer: C, D

Question: 278

The manufacturing division has placed a request to purchase 10,000 WIDGETS over the next twelve months with delivery of these WIDGETS on an as-needed basis. Given the following options, how would you suggest the Purchasing department handle this situation?

- A - Create a quote type purchase order for the initial request, then use the Copy and Paste functionality to create Regular orders as quantities are requested.
- B - Create a blanket order for the full 10,000 WIDGETS, as quantities are requested, change the quantity on the blanket order and print change orders.
- C - Create a blanket order for the full 10,000 WIDGETS, as quantities are requested. create regular orders that reference the blanket order.
- D - Create a regular order for 0 quantity of WIDGETS, as quantities are requested, change the quantity on the regular order and print change orders.

Answer: C

Question: 279

For which purchase order types can receipts can be entered in the Receipt/Invoice Entry screen?

- A - Quote
- B - Drop Ship
- C - Regular Order
- D - Blanket Order

Answer: C

Question: 280

Landed costs can be allocated to line items with which of the following Receipt For types in the Receipt/Invoice Entry screen?

- A - Goods for Inventory
- B - Non-Inventory Goods
- C - Freight Charges
- D - Goods for Sales Order

Answer: A, B, D

Question: 281

Which of the following is a function of the Period Closed field on the Purchase Order screen?

- A - This field indicates the fiscal period in which the purchase order is automatically set to Cancelled during the Delete Detail process.
- B - For the purchase orders where this field is less than or equal to the period being closed and a the status is Open Order, the closing process sets the status to Cancelled.
- C - This field indicates that no more receipts against the purchase order are expected and the period when the status was set to Completed.
- D - This field is populated if the user manually sets the purchase order to Completed and saves the changes

Answer: C, D

Question: 282

If the General Ledger, Accounts Payable, Accounts Receivable, Inventory and Purchasing

modules are set up, which general ledger accounts are updated when a Receipt/Invoice Entry batch that contains Goods for Inventory line items is released and posted?

- A - General ledger balances are only updated as a result of the AP batches created from the PO receipts.
- B - The AP Accrual account from the PO Setup screen is credited.
- C - The Inventory Account from the Inventory Sites screen is debited.
- D - The Inventory Account from the PO Setup screen is debited

Answer: B, C

Question: 283

If the General Ledger, Inventory, Accounts Payable and Purchasing modules are all set up what fiscal period is used as the default for Receipt/Invoice Entry batches?

- A - The Current Period number field from the PO Setup screen.
- B - The Current Period number field from the AP Setup screen.
- C - The Current Period number field from the GL Setup screen.
- D - The Current Period number field from the IN Setup screen.

Answer: B

Question: 284

Which of the following are valid allocation methods for landed costs?

- A - By weight
- B - By cost
- C - By product class
- D - By quantity

Answer: A, B, D

Question: 285

Multiple lines for the same item are entered on a purchase order because each line has a different promise date. Deliveries are made in stages. When receiving against these purchase orders, the user does not always select the correct line items, causing the vendor analysis reports to be misleading. Which option resolves this issue?

- A - Use multiple purchase orders so the documentation from the vendor has the purchase order number of the correct line item to be received.
- B - When entering receipts, set the Dflt PO Lines field to Promise Date.
- C - Require that no receipts for a purchase order should be entered until all material for the purchase order has been received.
- D - Check the Do Not Accept Receipts Prior to Promise date field in the PO Setup screen.

Answer: B

Question: 286

Which of the following can be performed when creating vouchers in the Voucher and Adjustment Entry screen that reference purchase orders?

- A - A voucher can be created that contains line items from multiple receipts from only one purchase order.
- B - A voucher can be created that contains line items from receipts from multiple purchase orders.

C - Once the voucher lines are populated from the receipt, the Invoice Qty field can be changed.
D - Once the voucher lines are populated from the receipt, the Inv Unit Price field can be changed.

Answer: A, C, D

Question: 287

Assuming normal systems operation, when releasing an AP batch that includes documents that have landed costs associated with line items, which of the following are possible scenarios?

A - The AP batch release could be successful but the landed cost processing could fail.
B - The AP batch release could fail but the landed cost processing could be successful.
C - The AP batch release could be successful and the landed cost processing could succeed.
D - The AP batch release could be successful but the landed cost process could fail, which automatically creates an AP debit adjustment.

Answer: A, C

Question: 288

Which of the following steps have to be performed in order to make a change to a purchase order?

A - Since changes cannot be made to a saved purchase order, you must set the status to Cancelled and enter a new purchase order.
B - If a receipt has been released against the purchase order, you must enter a new purchase order.
C - If a change needs to be made to a purchase order in a Completed status, change the status to Open Order or Purchase Order.
D - If the status of the purchase order is Purchase Order or Open Order, the status must be changed to Completed before any changes can be made.

Answer: C

Question: 289

What is the value of the Purchase Order's status field for orders that are completed that prints on many reports and displays in the F3 or possible value lookup windows?

A - COMP
B - C
C - D
D - M

Answer: D

Question: 290

Which cost layer is affected by a return or LIFO inventory item?

A - The most recent cost layer for the given site.
B - The original receipt number and receipt date of the cost layer for the items specified by the user.
C - The Last Cost value for all returns is used.
D - The oldest cost layer for the given site.

Answer: B

Question: 291

Which Purchase For type is valid for purchase orders, but not for receipts?

- A - Description Lines and Non-Inventory Goods
- B - Service for Expense and Service for Project
- C - Goods for Project
- D - Misc. Charges and Freight Charges

Answer: B

Question: 292

When landed cost entries require a booking to a variance account, how does Solomon determine the general ledger accounts for this entry?

- A - The Account and Subaccount associated with the landed cost Reason Code is always used.
- B - The Landed Cost Variance Account specified in the IN Setup screen is always used.
- C - If the Landed Cost Variance Account field for the inventory item is not blank, then that account is used.
- D - If the Landed Cost Variance Account field for the inventory item is blank, the Landed Cost Variance Account in the IN Setup screen is used.

Answer: C, D

Question: 293

Vouchers created from purchase order receipts can be edited in which of the following screens?

- A - Receipt/Invoice Entry
- B - Voucher and Adjustment Entry
- C - PO Receipt Inquiry
- D - Journal Transaction

Answer: B

Question: 294

When is the status of a regular purchase order set to Completed (M)?

- A - Receipts totaling the full amount of all line items on the purchase order have been released.
- B - During the delete detail process, if the promise date on all the items is less than the current business date.
- C - When the Purchasing module is closed for the year. all regular orders that are not in an Open Order status are automatically set to Completed.
- D - Total receipts for all line items on the purchase order fulfill the Receipt Qty Min % setting and the Receipt Acceptance Action is either Accept Quantity and No Warning or Accept Quantity and Warning.

Answer: A, D

Question: 295

If a landed cost is associated with a voucher line that has a LIFO inventory item, and the quantity remaining in inventory for the item is less than the receipt quantity, then how are GL accounts and inventory affected by the landed cost entries?

- A - No accounts are affected and there is no affect on inventory.
- B - An inventory adjustment is created to revalue inventory for the items still in inventory, the landed cost variance account is debited and the landed cost clearing account is credited for

the other items.

C - The inventory account is debited for the full amount of the landed cost and the landed cost expense account is credited, no inventory adjustments are created.

D - No affect on the General Ledger, but an inventory adjustment batch is created to increase the value of the remaining items to reflect the total landed costs.

Answer: B

Question: 296

If a client needs the functionality in the Landed Cost module, what other modules need to be implemented?

A - Accounts Payable

B - Purchasing

C - Inventory

D - Order Management

Answer: A, B, C

Question: 297

A customer determines that no further receipts of material against some open purchase orders are expected. Which action will not show outstanding quantities in the Quantity on Purchase Orders field for the inventory items, but retains the original history of the quantities actually ordered?

A - Record receipts for the remaining items, uncheck the Reopen Closed Purchase Orders on Returns field, then enter returns for the same amounts.

B - Activate Initialize Mode and set the Qty Remaining fields in the Receipt and Voucher Amounts screen on the purchase orders to zero.

C - Retrieve the purchase orders in the Purchase Orders screen and change the status from Open Order to Completed or Cancelled.

D - In the Purchase Orders screen, change the quantity fields on each line item to exactly match the actual quantity received.

Answer: C

Question: 298

When is the status of a standard order automatically set to Completed (M)?

A - Receipts totaling the full amount of all line items on the standard order have been released.

B - Once the sum of the quantities on all regular orders created from the standard order equals or exceeds the quantities on all the corresponding line items on the standard order.

C - When the Purchasing module is closed for the year, all regular orders that are not in an Open Order status are automatically set to Completed.

D - Solomon never automatically sets standard orders to Completed.

Answer: D

Question: 299

Which receipt types can be entered in the Receipt/Invoice Entry screen?

A - Voucher

B - Receipt

C - Returns

D - Cancelled

Answer: B, C

Question: 300

In which of the following screens can you set a default value for the landed cost clearing account and subaccount to be used for booking landed cost entries?

- A - IN Setup
- B - Inventory/Items
- C - Landed Cost Codes
- D - Reason Codes

Answer: C, D